



GAMING COMPLIANCE

Gaming Update

August 7, 2024





GAMING COMPLIANCE

Sports Betting Update



Approved Operators

Sports Betting Operator	Date of First Wager
Betfair Interactive US, LLC (d/b/a FanDuel)	January 20, 2021
Crown Virginia Gaming, LLC (Draft Kings)	January 24, 2021
BetMGM, LLC	January 27, 2021
Rivers Portsmouth Gaming, LLC d/b/a Rivers Casino Portsmouth	January 27, 2021
Caesars Virginia, LLC	February 3, 2021
Penn Sports Interactive, LLC	August 10, 2021
Bally's Interactive, LLC	November 24, 2021
Colonial Downs Group, LLC	December 15, 2021
HR Bristol, LLC	March 31, 2022
VHL, VA LLC a/k/a 888	May 9, 2022
Digital Gaming Corporation VA, LLC	May 17, 2022
DC Sports Facilities Entertainment, LLC	December 19, 2022
Hillside (Virginia), LLC a/k/a Bet365	January 31, 2023
Betr VA, LLC	September 6, 2023
PlayLive Virginia LLC a/k/a Superbook	October 13, 2023



Sports Book Operator Updates

- VHL VA, LLC (a/k/a 888) – Lottery is working with 888 to ensure a proper shutdown is completed.
- Digital Gaming Corporation VA, LLC announced they are closing down their sportsbooks on July 31st, 2024.
Lottery will meet with DGC throughout their shutdown plan.
- PlayLive Virginia LLC (aka Superbook) announced they are closing down their sportsbook on July 19th, 2024.
Lottery is working with Superbook on their shutdown plan.
 - Unibet Interactive Inc.'s permit expired in April 2024.



Sports Betting Renewals

Q2 CY 2024

- No Permit Holders were up for renewal during Q2 CY 2024.
 - One renewal for Q4 CY 2024.

Sports Betting Renewals

Q2 CY 2024

- Two Suppliers were up for renewal:

Supplier	Renewal Date
Pala Interactive LLC / Boyd Gaming	April 22, 2024
White Hat Gaming Inc	May 12, 2024

- Networks US, LLC not renewing, supplier for 888/VHL permit holder.
- Three Suppliers are up for renewal in Q3 & Q4 of CY 2024.

Sports Betting Renewals

Q2 CY 2024

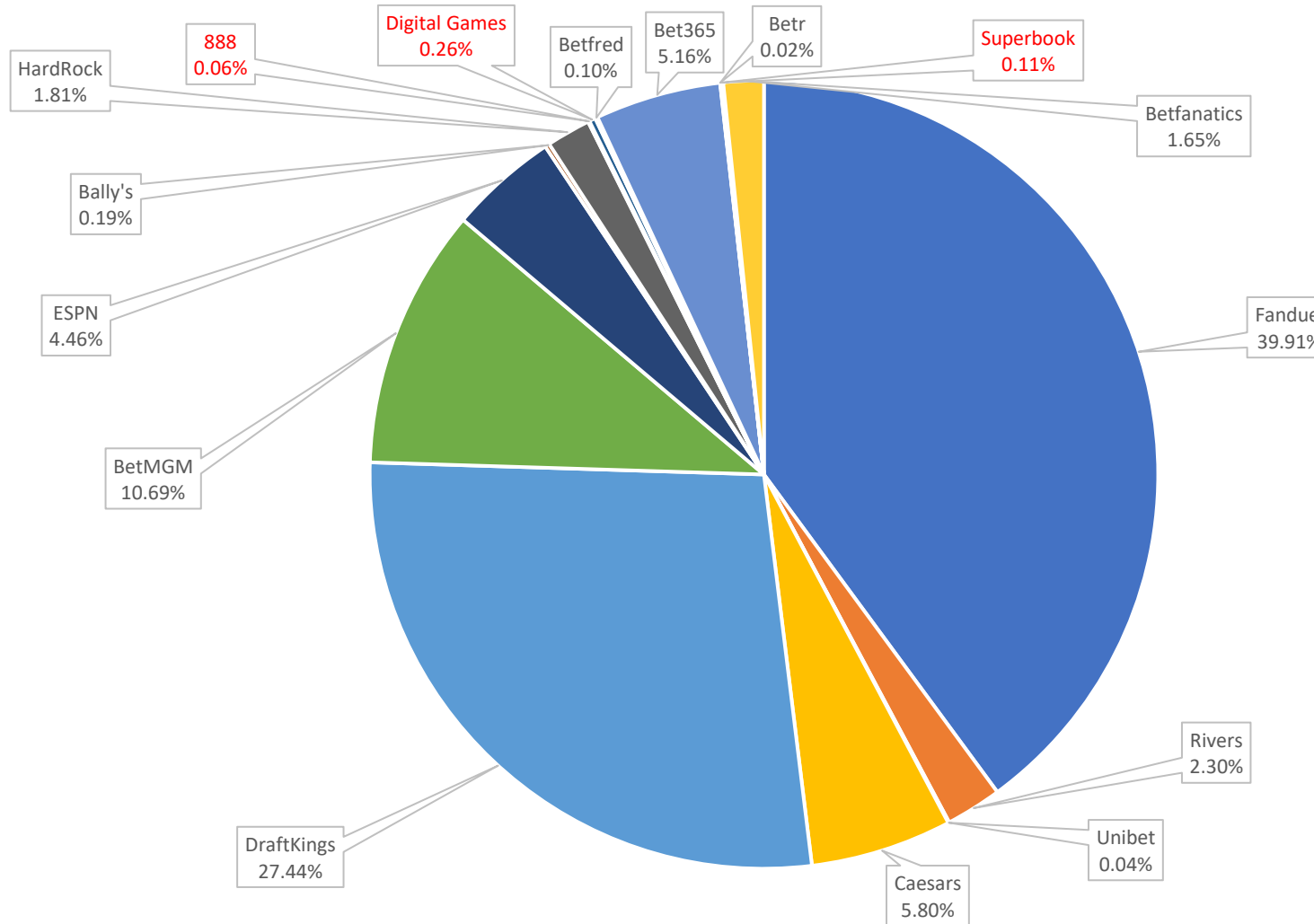


Vendor renewals:

- 79 renewals YTD.
- 106 have expired or opted not to renew.
- All vendors expiring through Q3 of CY 2024 have been either approved or provided expiration notification.
 - Renewal notifications for vendors due to expire Q4 of CY 2024 have been sent as of July 31st, 2024.
- Failure to renew their registration will result in them not being able to conduct business in the Commonwealth with licensed permit holders.

Market Share by Operator

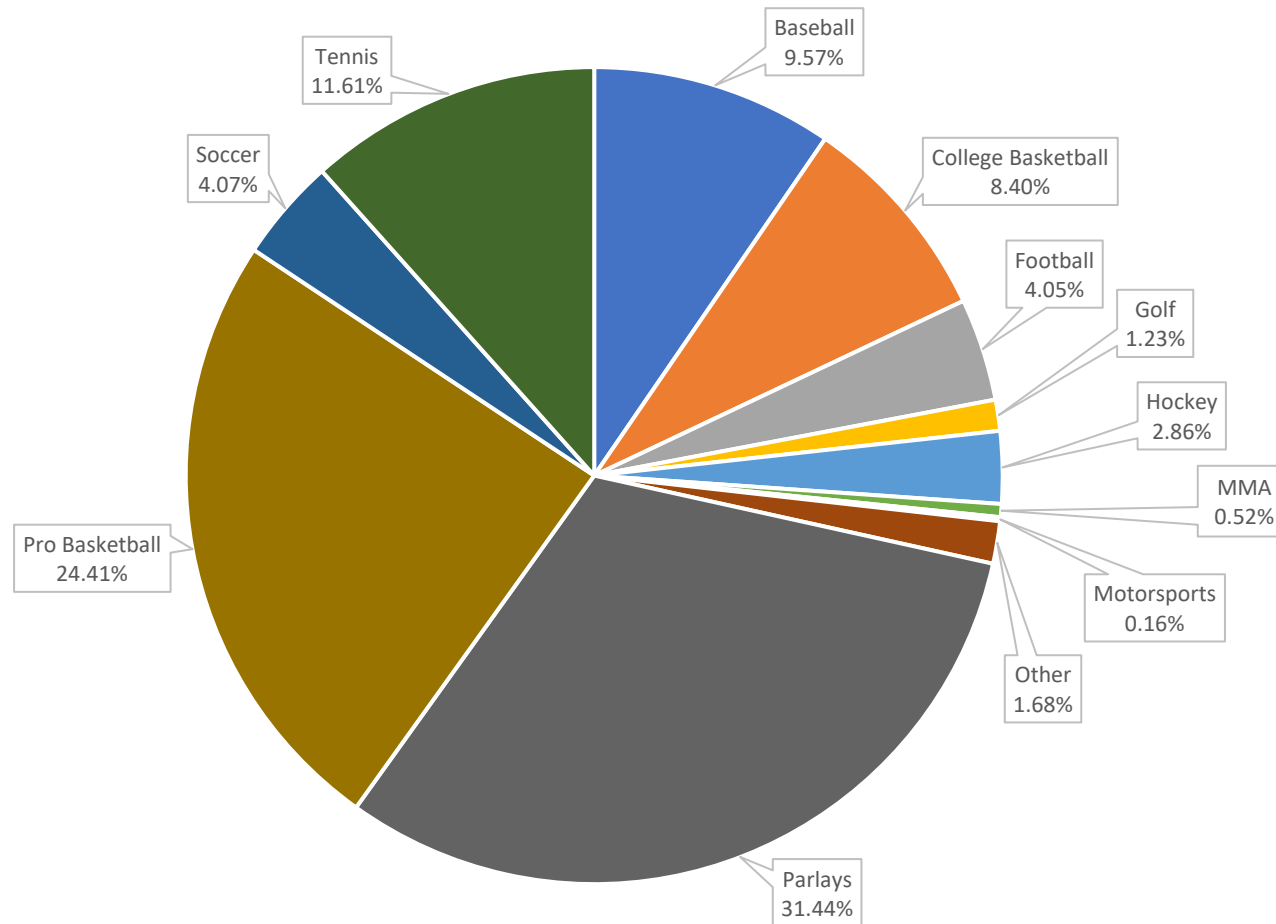
January 2024 to June 2024



VIRGINIA LOTTERY

Total Wagers by Sport

January 2024 to June 2024



VIRGINIA LOTTERY



GAMING COMPLIANCE

Voluntary Exclusion Program Update





VIRGINIA LOTTERY

Voluntary Exclusion Program Update

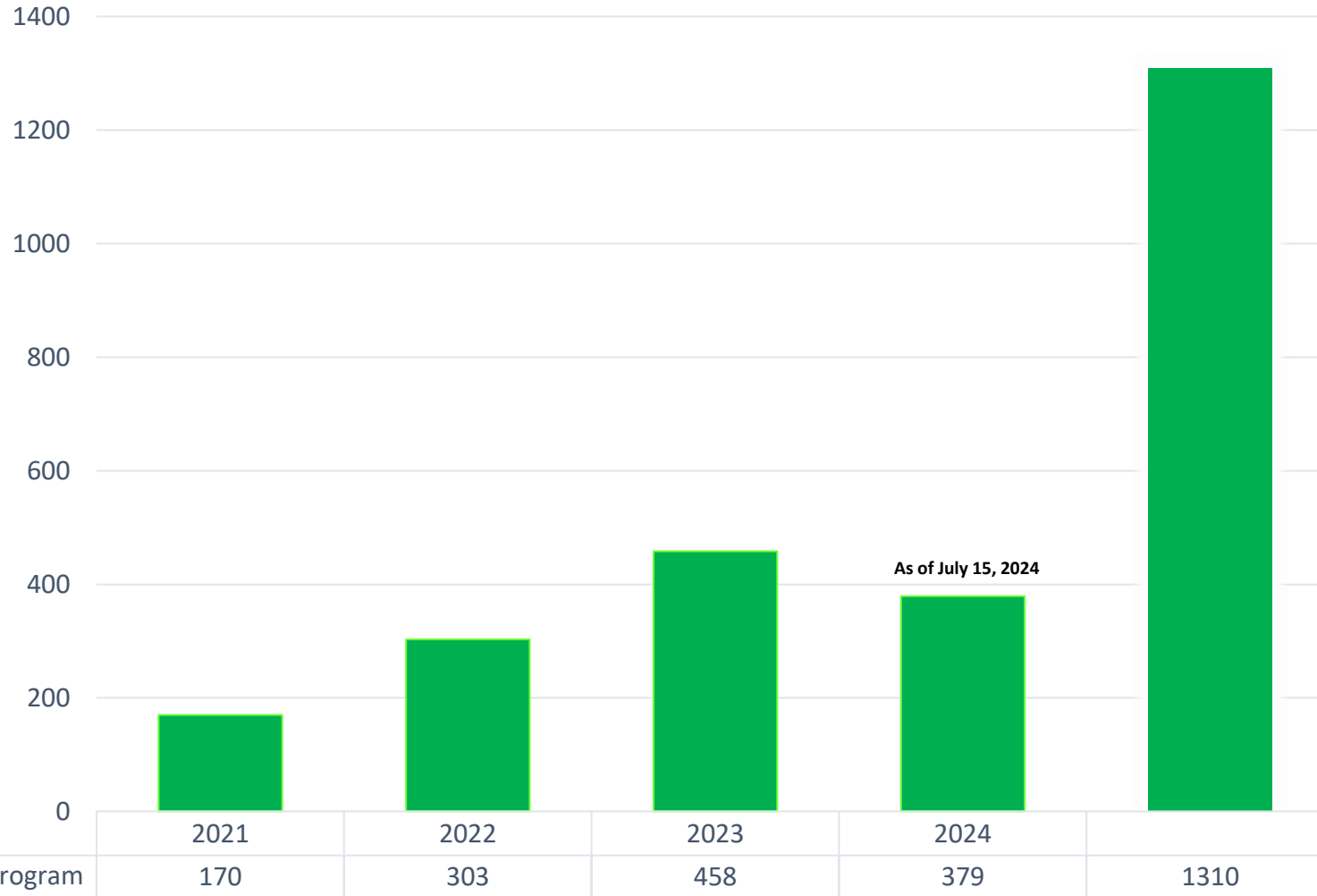
Board Presentation

August 7, 2024



Voluntary Exclusion Program

Program Enrollment as of 7/15/2024 – 1310 *(Active & Inactive)*

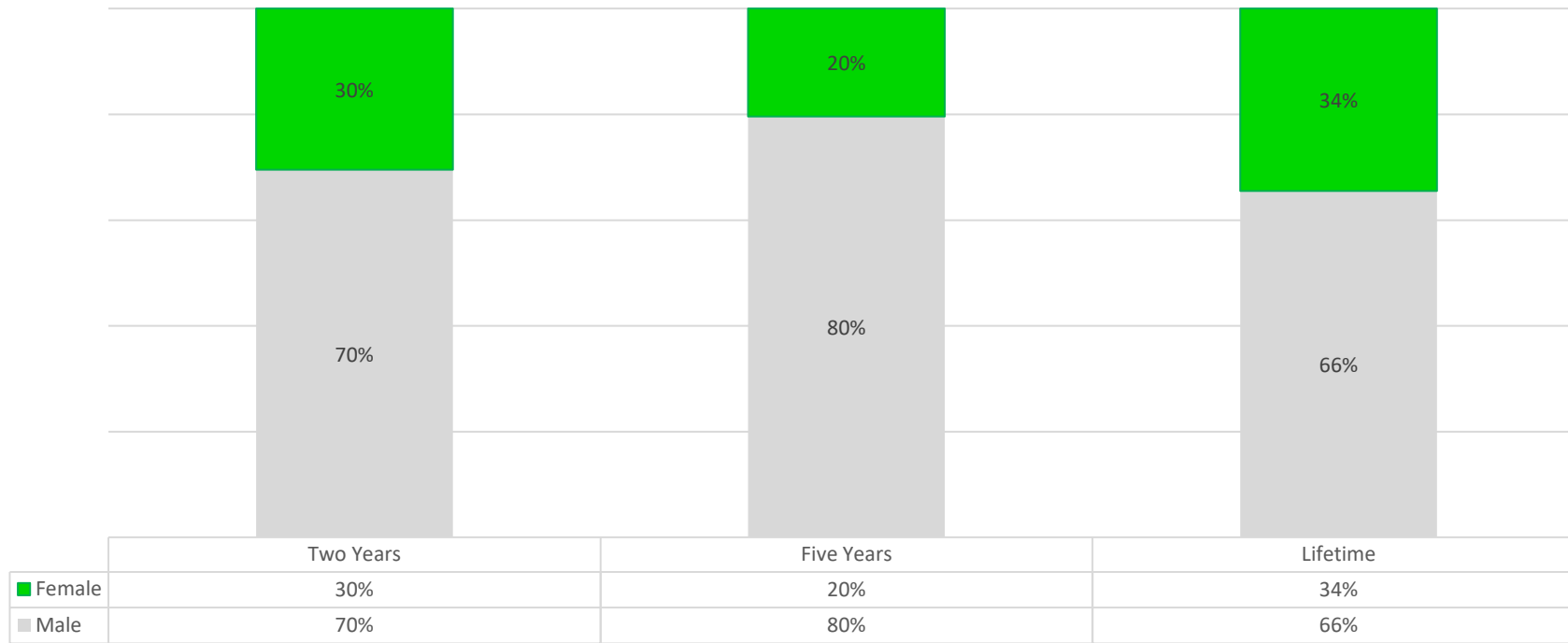


VIRGINIA LOTTERY

Voluntary Exclusion Program

Exclusion Period Breakdown by Gender

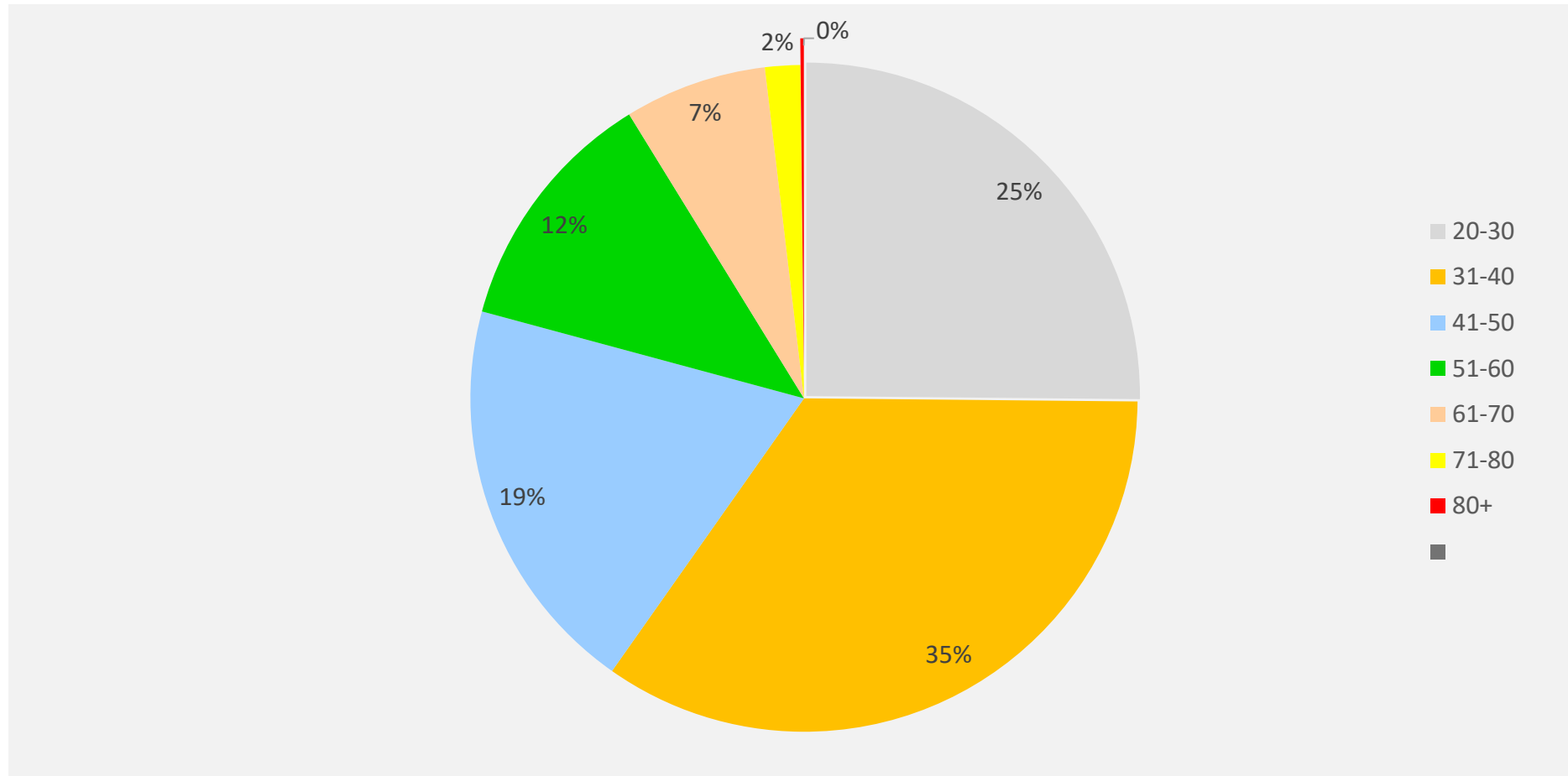
Active enrollments as of July 15, 2024 = 1173 (879 Male (75%); 294 Female (25%))



Voluntary Exclusion Enrollees By Age

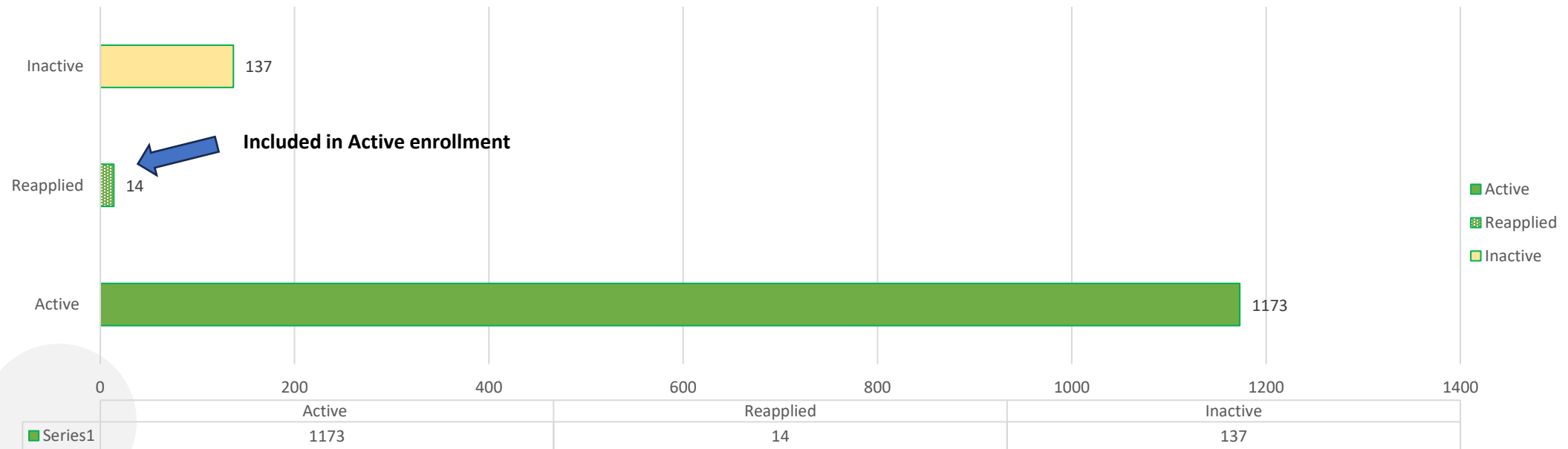
Data as of July 15, 2024

Total Active = 1173



Voluntary Exclusion Program

Active, Reapplied and Inactive enrollment as of July 15, 2024





GAMING COMPLIANCE

Casino Update



Service Permits Issued as of 7/31/2024

Service Permits

Type	# Approved as of July 31, 2024	Increase since May 1, 2024	% Increase since May 1, 2024
Gaming and Non-Gaming	6337	487	8.3%
Vendors	650	55	9.2%



Supplier Permits Issued as of 7/31/2024

Supplier Permits

Type	# Approved as of July 31, 2024	Increase since May 1, 2024	% Increase since May 1, 2024
Key Manager	136	10	7.9%
Manufacturer	22	0	0.0%

The number of manufacturers in the gaming industry is limited; therefore, there has been no additional manufacturer applications received.



Hard Rock Casino Bristol

In the Last Quarter

The Lottery approved the receipt of 486 new games for the permanent casino and approved 5 scheduled projects involving 98 games.

Permanent Casino

Meeting monthly with Hard Rock to prepare for the opening of their permanent casino in Q4 of calendar year 2024.



Rivers Casino Portsmouth

In the Last Quarter

Lottery approved the receipt of 15 new games and approved 13 scheduled projects involving 546 games and 14 tables.

Continuing to work with Rivers on day-to-day operations.



Caesars Danville

In the Last Quarter

Lottery approved the addition of 50 new games and approved 16 scheduled projects involving 224 games and 8 tables.

Permanent Casino

Meeting monthly with Caesars team to prepare for their projected opening in Q4 of calendar year 2024.



Waiver Request

● ●
Rivers Casino Portsmouth - Waiver for 11VAC5-90-180.B(3)

B. Personnel operating and conducting table games

3. A facility operator shall provide a sufficient number of floorpersons to supervise the operation of table games in accordance with the standards in this section, so that a floorperson may not supervise more than the number of tables specified in one of the following: