



GAMING COMPLIANCE

Gaming Update

October 30, 2024





GAMING COMPLIANCE

Sports Betting Update



Approved Operators

Sports Betting Operator	Date of First Wager
Betfair Interactive US, LLC (d/b/a FanDuel)	January 20, 2021
Crown Virginia Gaming, LLC (d/b/a Draft Kings)	January 24, 2021
BetMGM, LLC	January 27, 2021
Rivers Portsmouth Gaming, LLC (d/b/a BetRivers)	January 27, 2021
Caesars Virginia, LLC	February 3, 2021
Penn Sports Interactive, LLC (d/b/a ESPN Bet)	August 10, 2021
Bally's Interactive, LLC (d/b/a/ Bally Bet)	November 24, 2021
Colonial Downs Group, LLC (d/b/a Fanatics)	December 15, 2021
HR Bristol, LLC (d/b/a Hard Rock Bet)	March 31, 2022
VHL, VA LLC (Nonoperational, former d/b/a SI Sportsbook)	May 9, 2022
Digital Gaming Corporation VA, LLC (Nonoperational, former d/b/a Betway)	May 17, 2022
DC Sports Facilities Entertainment, LLC (Nonoperational, former d/b/a Betfred)	December 19, 2022
Hillside (Virginia), LLC (d/b/a Bet365)	January 31, 2023
Betr VA, LLC	September 6, 2023
PlayLive Virginia LLC (Nonoperational, former d/b/a Superbook)	October 13, 2023
Sporttrade Virginia, LLC	October 23, 2024



Sports Book Operator Updates

- VHL VA, LLC (a/k/a 888) – Sportsbook closed June 3, 2024. Permit expires November 25, 2024, will not renew.
- Digital Gaming Corporation VA, LLC - Sportsbook closed July 31, 2024. Permit expires November 24, 2024, will not renew.
- PlayLive Virginia LLC (d/b/a Superbook) – Sportsbook closed July 19, 2024. Permit expires September 28, 2026. **May explore engaging another supplier platform provider.**
- DC Sports Facilities Entertainment, LLC (d/b/a Betfred) – Sportsbook closed July 31, 2024. Permit expires 12/14/2025. **May explore engaging another supplier platform provider.**
- Unibet Interactive Inc.'s permit expired in April 2024.



VIRGINIA LOTTERY

Sports Betting Renewals

Q3 & Q4 CY 2024

- No Permit Holders were up for renewal during Q3 CY 2024.
- Three Permit Holders are due to expire during Q4 CY 2024.

Permit Holder	Expiration Date	Renewal Status
Colonial Downs Group LLC	November 22, 2024	Renewal investigation in-progress.
Digital Gaming Corporation Va, LLC	November 24, 2024	Will not be renewing.
VHL Virginia LLC	November 25, 2024	Will not be renewing.

Sports Betting Renewals

Q3 & Q4 CY 2024

- Three Suppliers due to expire during Q3 and Q4:

Supplier	Expiration Date	Renewal Status
SBTech Malta Limited	August 20, 2024	Renewed
LnW Gaming Inc	November 18, 2024	Renewal investigation in-progress
Points Bet Virginia LLC	November 22, 2024	Renewal investigation in-progress

Sports Betting Renewals

Q3 CY 2024

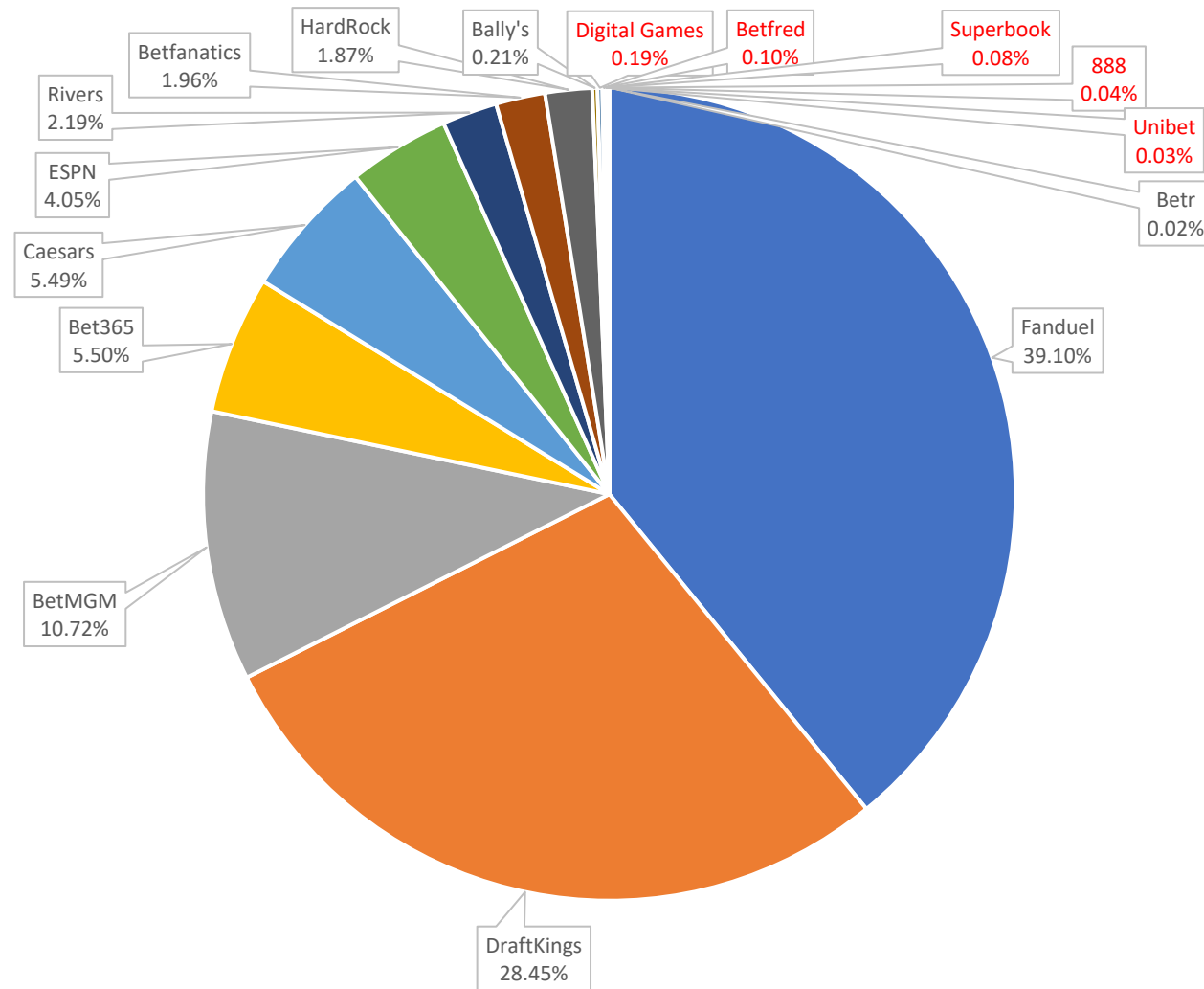
Sports Wagering Vendor Renewals:

- 87 renewals YTD.
- 37 have expired, opting not to renew.
- All vendors expiring through Q4 of CY 2024 have been either renewed or provided expiration notification.
 - Renewal notifications for vendors due to expire in Q1 of CY 2025 will be sent by November 1st.
- Failure to renew their registration will result in them not being able to conduct business in the Commonwealth with licensed permit holders.

****As of 9/30/2024***

Market Share by Operator

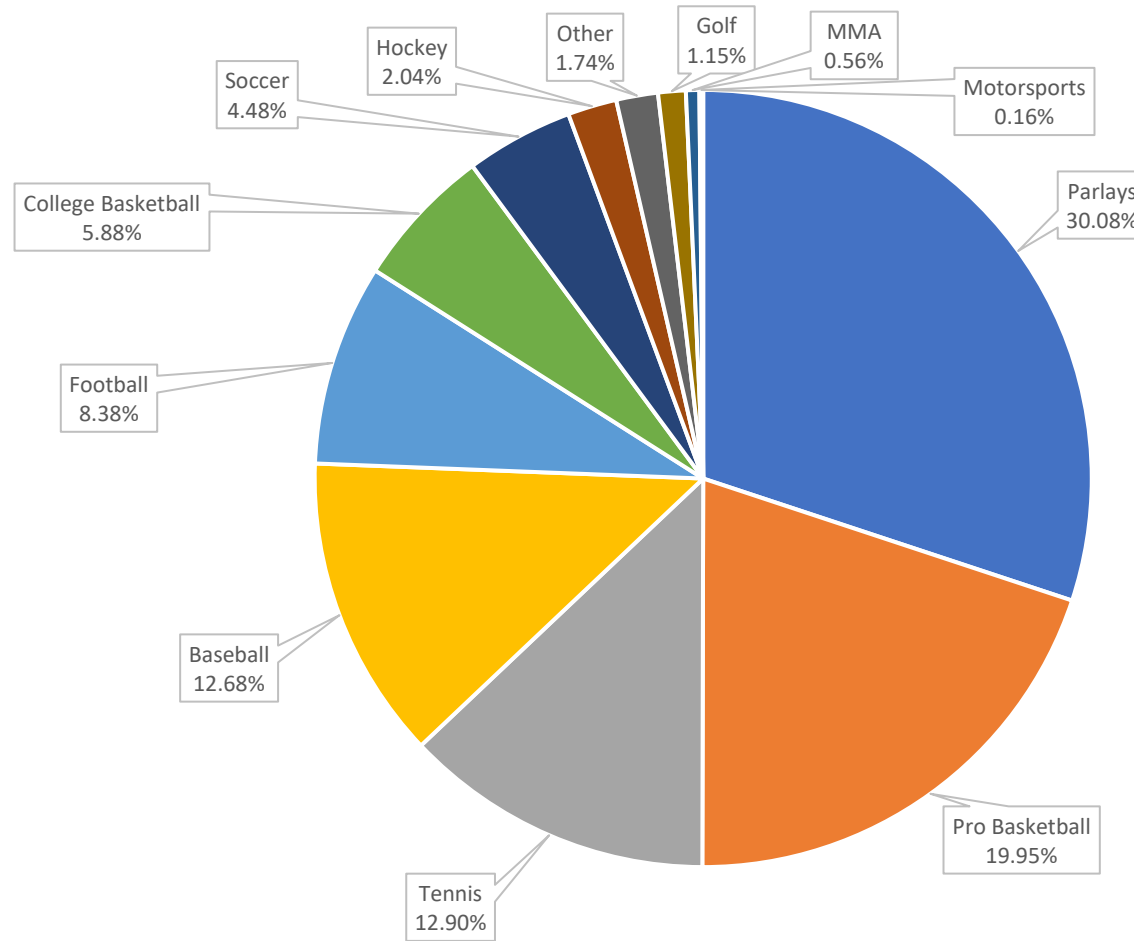
January 2024 to September 2024



VIRGINIA LOTTERY

Total Wagers by Sport

January 2024 to September 2024



VIRGINIA LOTTERY



GAMING COMPLIANCE

Voluntary Exclusion Program Update





VIRGINIA LOTTERY

Voluntary Exclusion Program Update

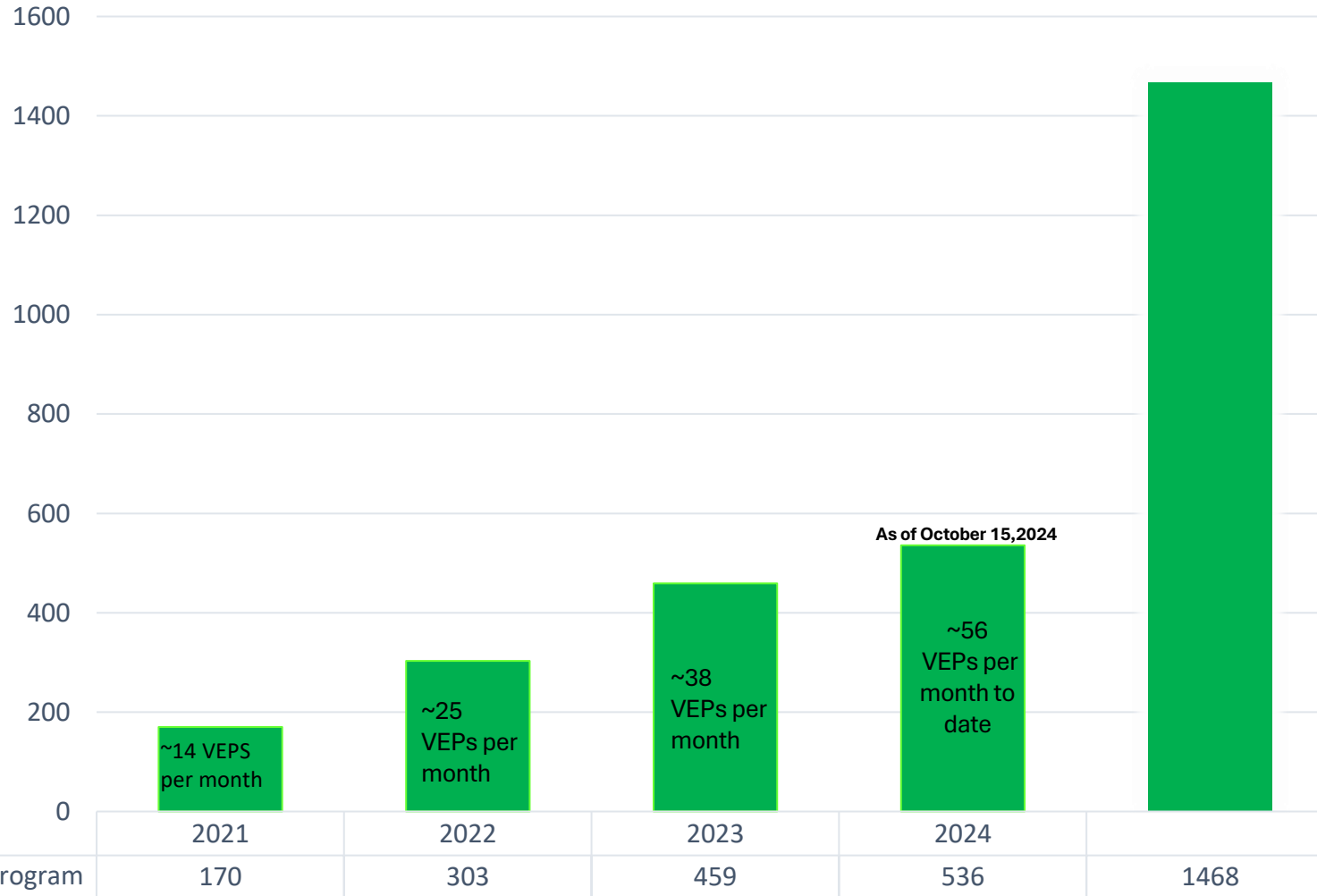
Board Presentation

October 30, 2024



Voluntary Exclusion Program

Program Enrollment as of October 15, 2024 – 1468 *(Active & Inactive)*



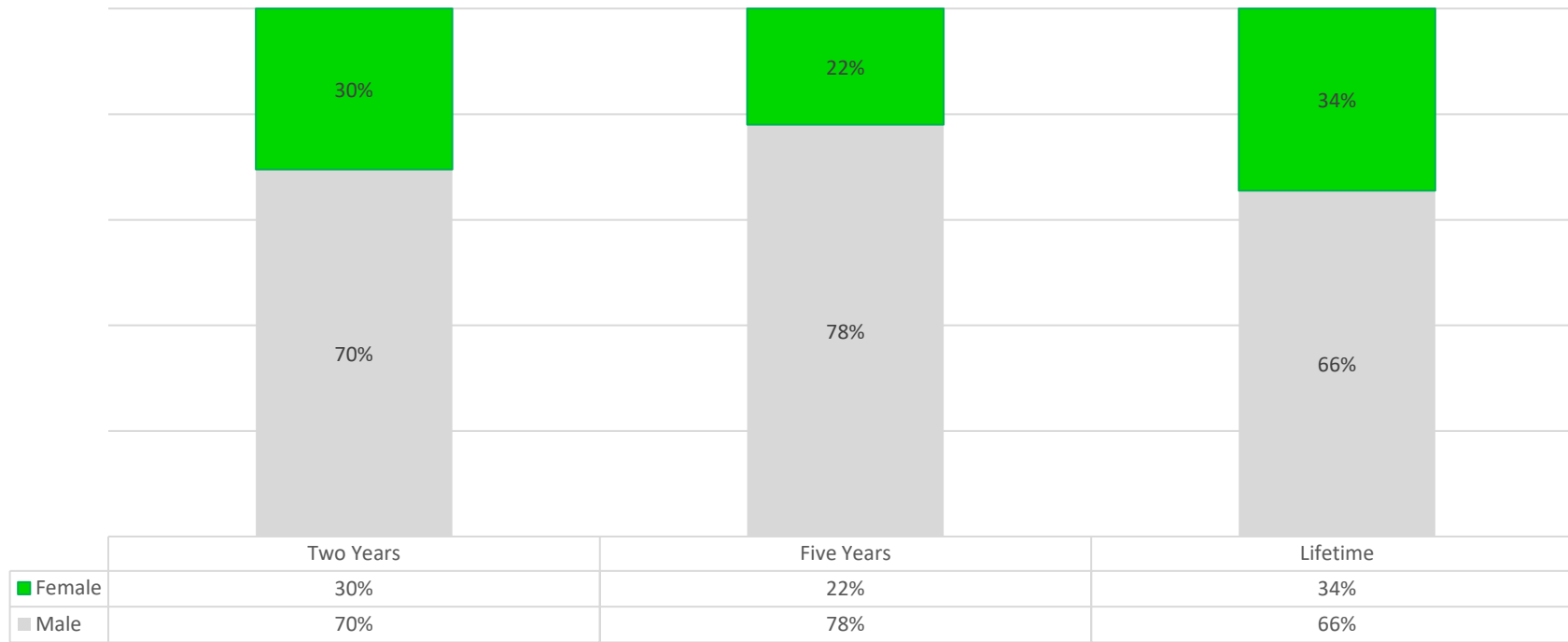
VIRGINIA LOTTERY

■ Total Enrollees since Program

Voluntary Exclusion Program

Exclusion Period Breakdown by Gender

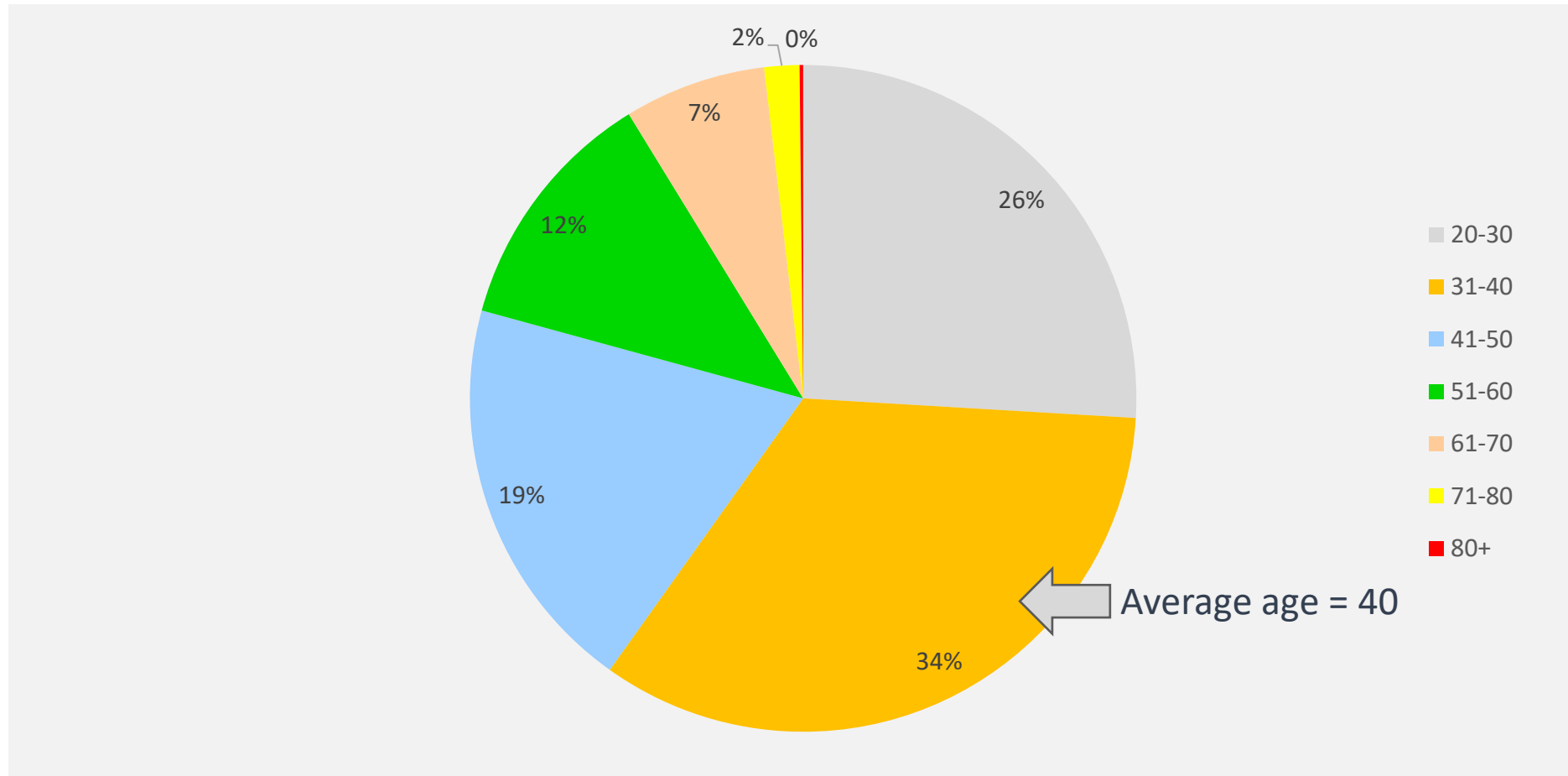
Active enrollments as of October 15, 2024 = 1305 (972 Male (74%); 333 Female (26%))



Voluntary Exclusion Enrollees By Age

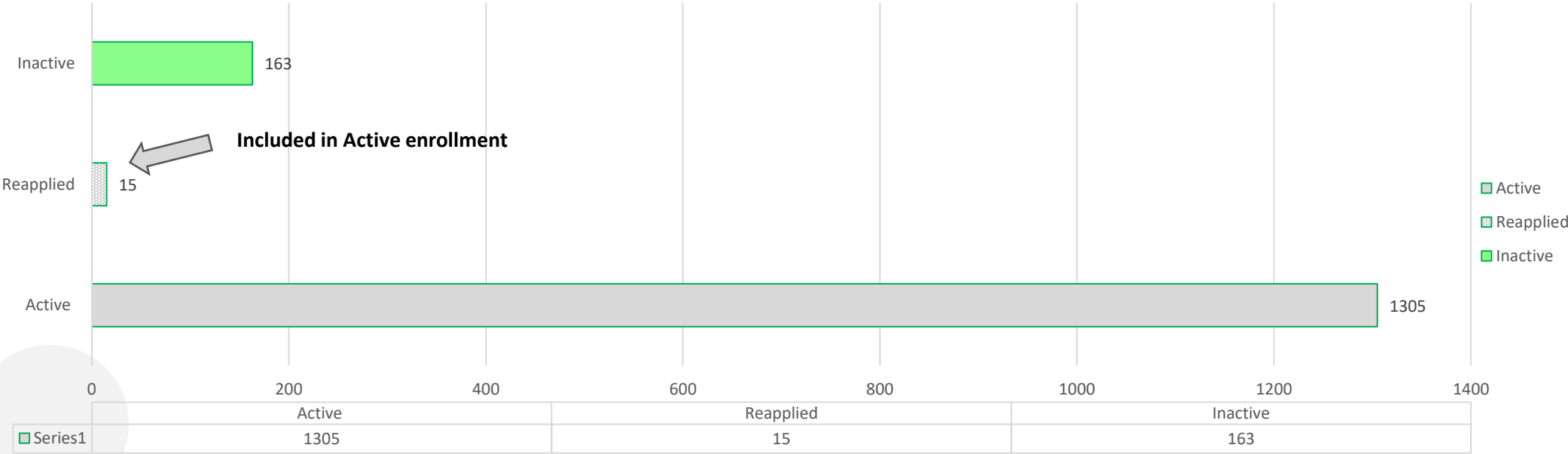
Date as of October 15, 2024

Total Active = 1305



Voluntary Exclusion Program

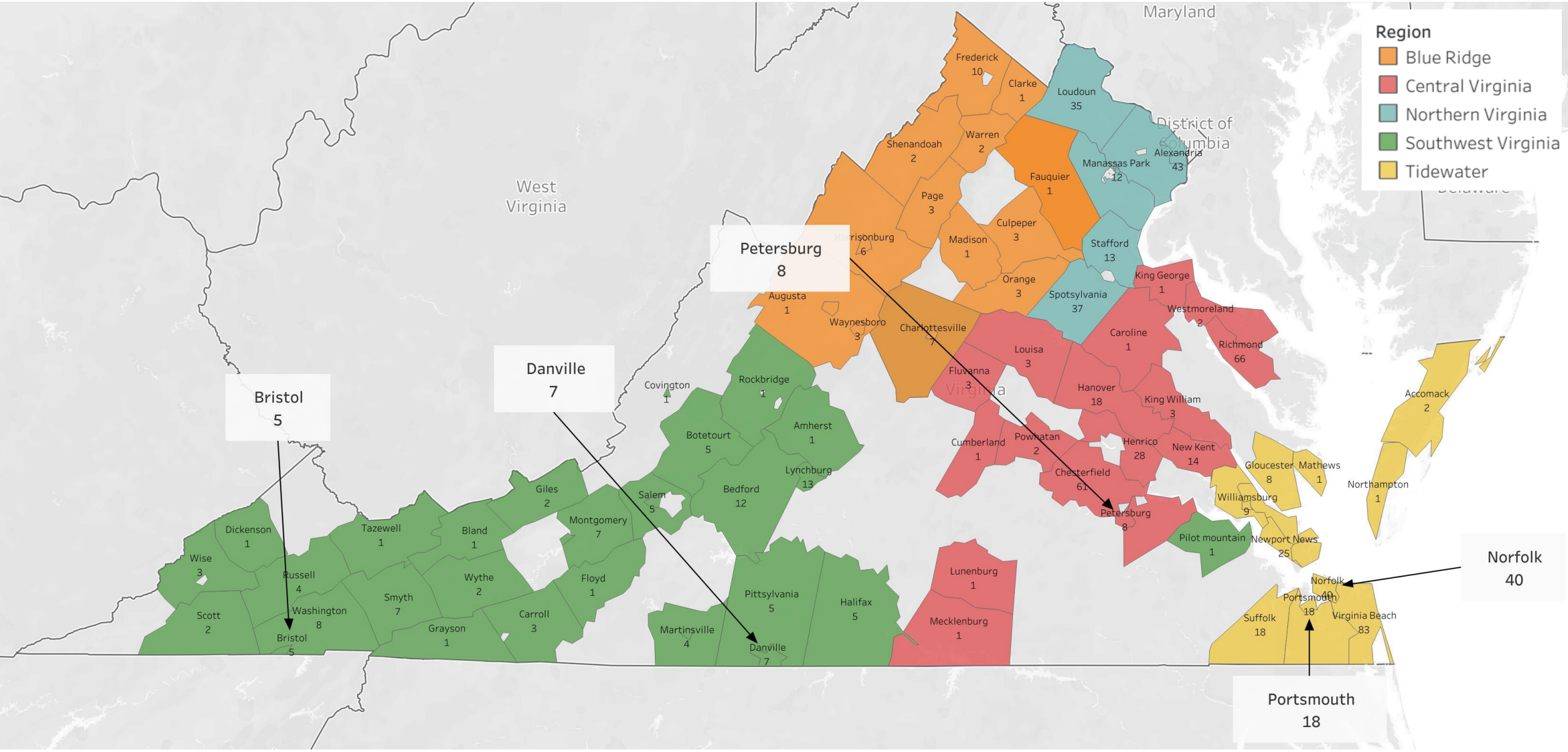
Active, Reapplied and Inactive enrollment as of October 15, 2024



VEP Virginia Regional Map
 October 2024

Region

- Blue Ridge
- Central Virginia
- Northern Virginia
- Southwest Virginia
- Tidewater



Bristol
5

Danville
7

Petersburg
8

Portsmouth
18

Norfolk
40



GAMING COMPLIANCE

Casino Update



Service Permits Issued as of 9/30/2024

Type	Approvals as of 9/30/2024	%Increase since 7/31/2024	% Increase since 7/31/2024
Gaming	3,404	353	10.4%
Non-Gaming	604	165	27.3%
Vendors	750	32	4.2%
Totals	4,758	550	11.5%



Supplier Permits Issued as of 9/30/2024

Type	Approvals as of 9/30/2024	%Increase since 7/31/2024	% Increase since 7/31/2024
Key Manager	87	2	7.9%
Manufacturer	22	0	0.0%
Contractor	3	1	33.3%
Totals	112	3	2.6%

**The number of manufacturers in the gaming industry is limited; therefore, there has been no additional manufacturer applications received.*

Hard Rock Casino Bristol

In the Last Quarter

The Lottery approved (2) scheduled projects involving (70) games.

Actively installing slot machines on the permanent casino floor that were received in Q2 CY24.

Permanent Casino

Permanent casino opening on November 14th.

Temp Casino will remain open as non-smoking while renovations are completed to make it a poker room & non-smoking gaming.



Rivers Casino Portsmouth

In the Last Quarter

Lottery approved (17) scheduled projects involving (1095) slot machines and (11) table game moves.

They reconfigured (5) zones on their gaming floor.

Continuing to work with Rivers on day-to-day operations.



Caesars Danville

In the Last Quarter

Lottery approved (7) scheduled projects involving (84) slot machines.

Permanent Casino

Permanent Casino Opening will be announced soon.

Actively receiving & installing their new slot machines.



Norfolk Casino

The City of Norfolk has approved the Casino plans.

The structure of GEC has changed but GEC is the preferred Operator.

Lottery is currently receiving licensing applications.

Groundbreaking Ceremony to be held 10/30/24.

Waiver - Update

Waiver for 11VAC5-90-180.B(3)

B. Personnel operating and conducting table games

3. A facility operator shall provide a sufficient number of floorpersons to supervise the operation of table games in accordance with the standards in this section, so that a floorperson may not supervise more than the number of tables specified in one of the following:

Caesar's Danville submitted a waiver request for 11VAC5-90-180.B(3) - This was approved.