



GAMING COMPLIANCE

Gaming Update

January 14, 2025





GAMING COMPLIANCE

Sports Betting Update



Approved Operators

Sports Betting Operator	Date of First Wager
Betfair Interactive US, LLC (d/b/a FanDuel)	January 20, 2021
Crown Virginia Gaming, LLC (d/b/a Draft Kings)	January 24, 2021
BetMGM, LLC	January 27, 2021
Rivers Portsmouth Gaming, LLC (d/b/a BetRivers)	January 27, 2021
Caesars Virginia, LLC	February 3, 2021
Penn Sports Interactive, LLC (d/b/a ESPN Bet)	August 10, 2021
Bally's Interactive, LLC (d/b/a Bally Bet)	November 24, 2021
Colonial Downs Group, LLC (d/b/a Fanatics)	December 15, 2021
HR Bristol, LLC (d/b/a Hard Rock Bet)	March 31, 2022
DC Sports Facilities Entertainment, LLC (Nonoperational, former d/b/a Betfred)	December 19, 2022
Hillside (Virginia), LLC (d/b/a Bet365)	January 31, 2023
Betr VA, LLC	September 6, 2023
PlayLive Virginia LLC (Nonoperational, former d/b/a Superbook)	October 13, 2023
Sporttrade Virginia, LLC	October 23, 2024



Sports Book Operator Updates

- VHL VA, LLC (a/k/a 888) – Permit expired November 25, 2024.
- Digital Gaming Corporation VA, LLC - Permit expired November 24, 2024.
- PlayLive Virginia LLC (d/b/a Superbook) – Permit expires September 28, 2026. **May explore engaging another supplier platform provider.**
- DC Sports Facilities Entertainment, LLC (d/b/a Betfred) – Permit expires 12/14/2025. **May explore engaging another supplier platform provider.**
- Sporttrade Virginia LLC's permit was approved on 10/17/2024 and its sportsbook launched 10/23/2024.



Sports Betting Renewals

Q4 2024(CY) & Q1 2025(CY)

Permit Holder	Expiration Date	Renewal Status
Colonial Downs Group LLC	November 22, 2027	Permit renewed for 3 years.
Digital Gaming Corporation Va, LLC	November 24, 2024	Expired.
VHL Virginia LLC	November 25, 2024	Expired.
HR Bristol LLC	March 31, 2025	Renewal applications in-progress.

Sports Betting Supplier Renewals Due

Q4 2024(CY) & Q1 2025(CY)

Supplier	Expiration Date	Renewal Status
LnW Gaming Inc	November 18, 2027	License renewed for 3 years.
Points Bet Virginia LLC	November 22, 2027	License renewed for 3 years.
Seminole HR Digital LLC	March 30, 2025	Renewal applications in-progress.
Amelco UK Ltd	March 30, 2025	Applicant intends to renew.

Sports Betting Vendor Renewals Due

Q4 2024(CY) & Q1 2025(CY)

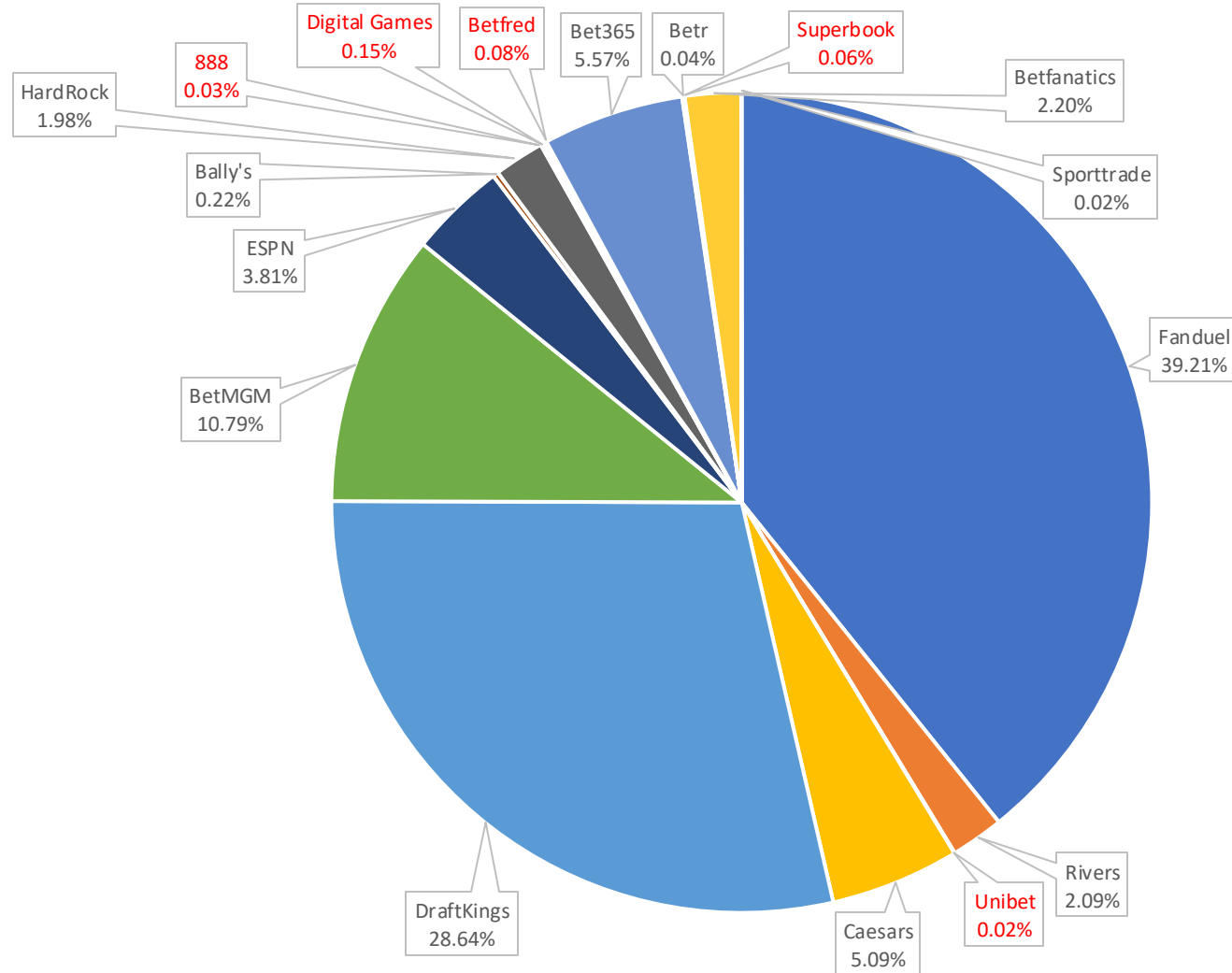
Sports Wagering Vendor Renewals:

- 96 renewals YTD.
- 61 have expired, opting not to renew.
- All vendors expiring during Q1 of CY 2025 have been provided renewal instructions.
- Failure to renew their vendor registration will disqualify the vendor from being able to conduct business in the Commonwealth with a licensed permit holder or supplier.

**As of 12/31/2024*

Market Share by Operator

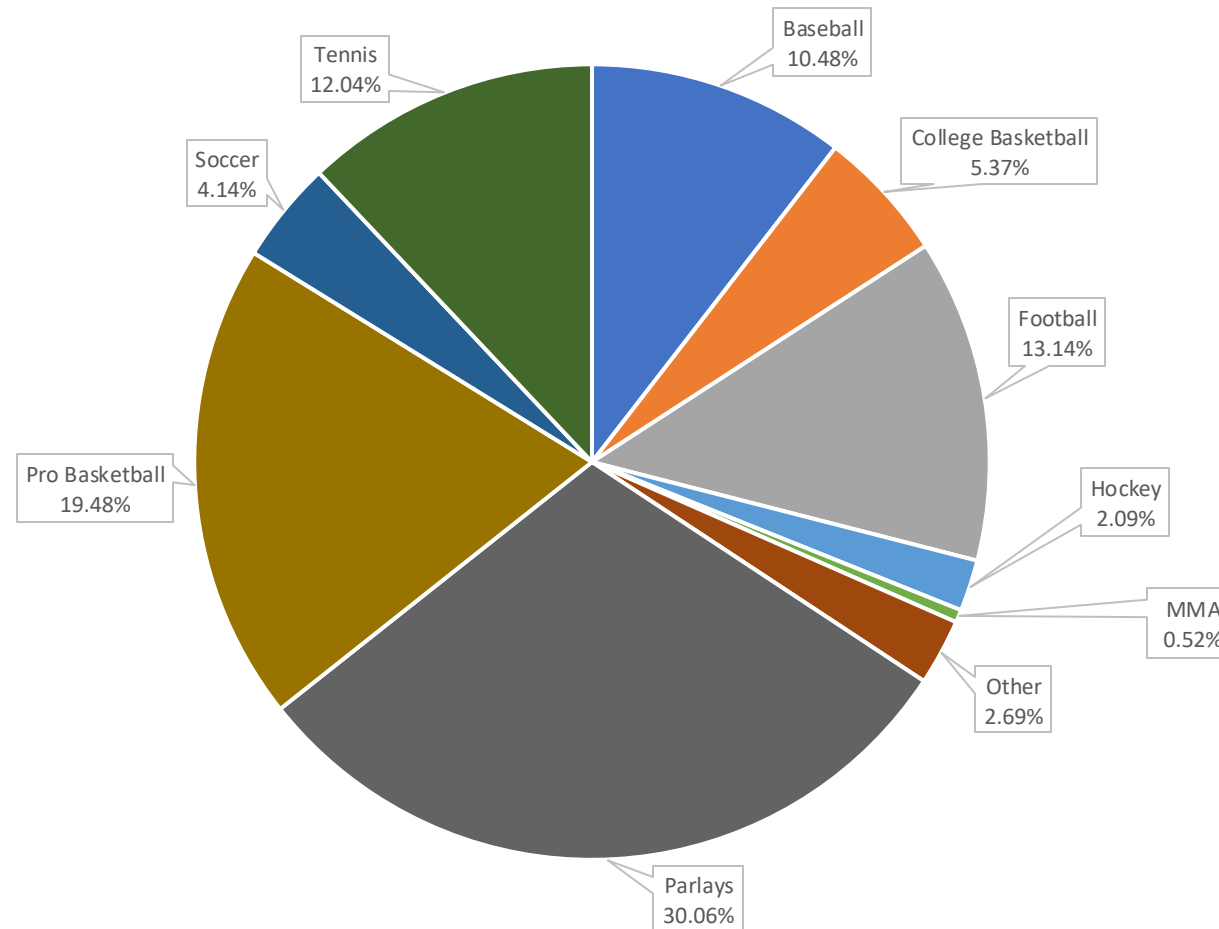
January 2024 to November 2024



VIRGINIA LOTTERY

Total Wagers by Sport

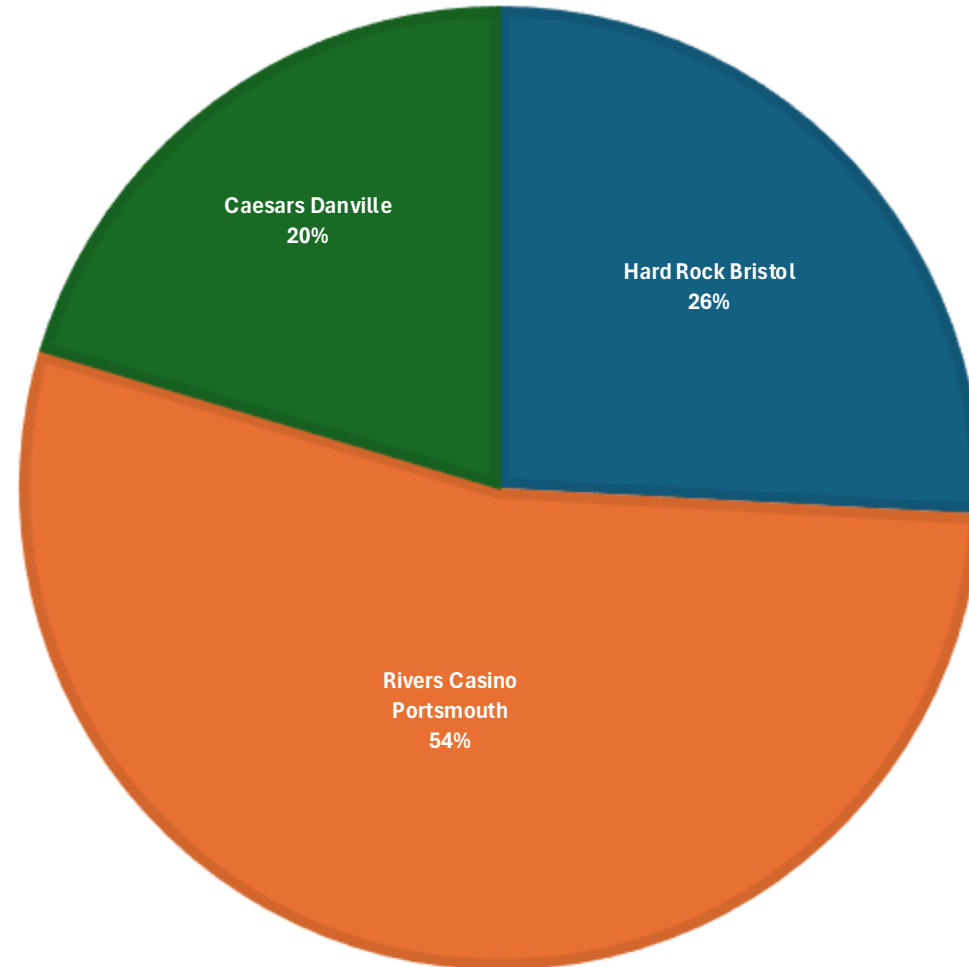
January 2024 to November 2024



VIRGINIA LOTTERY

Retail Sportsbook

October & November 2024



VIRGINIA LOTTERY



GAMING COMPLIANCE

Voluntary Exclusion Program Update





VIRGINIA LOTTERY

Voluntary Exclusion Program Update

Board Presentation

January 14, 2025



Voluntary Exclusion Program

Program Enrollment as of December 31, 2024 – 1589 *(Active & Inactive)*

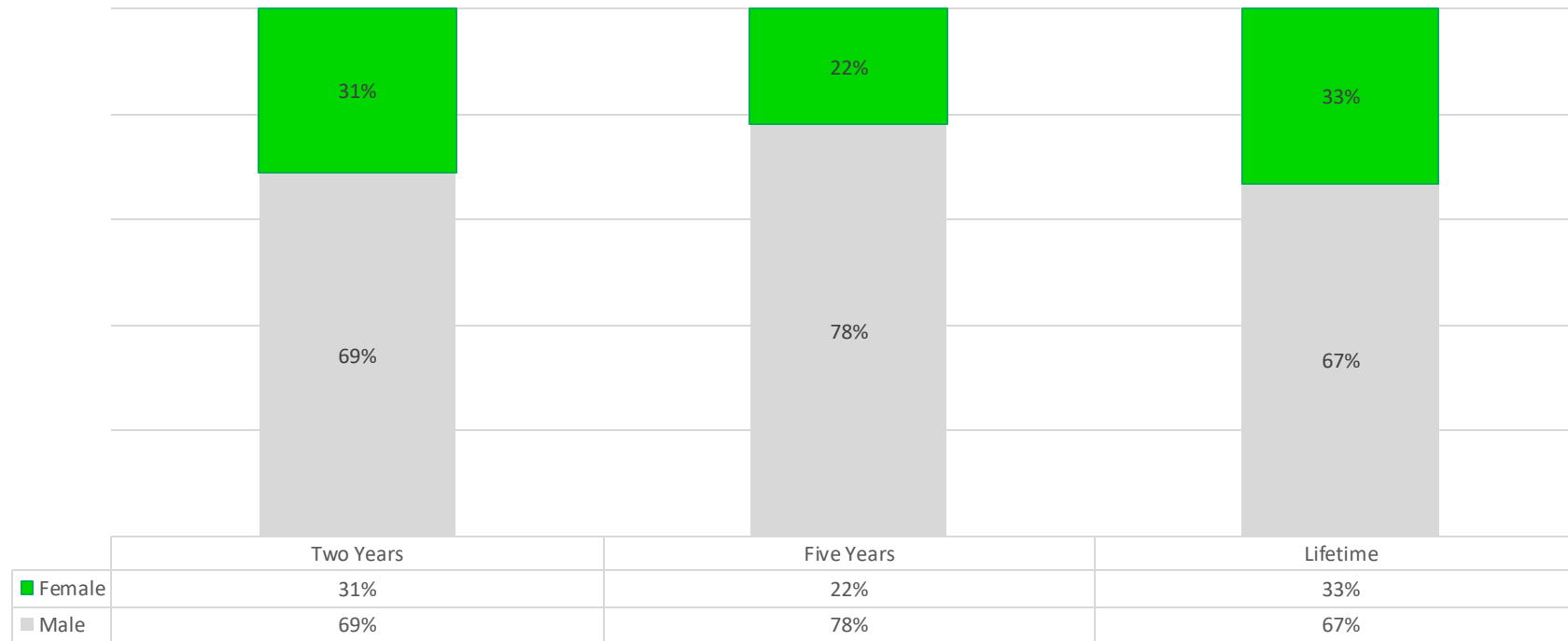


VIRGINIA LOTTERY

Voluntary Exclusion Program

Exclusion Period Breakdown by Gender

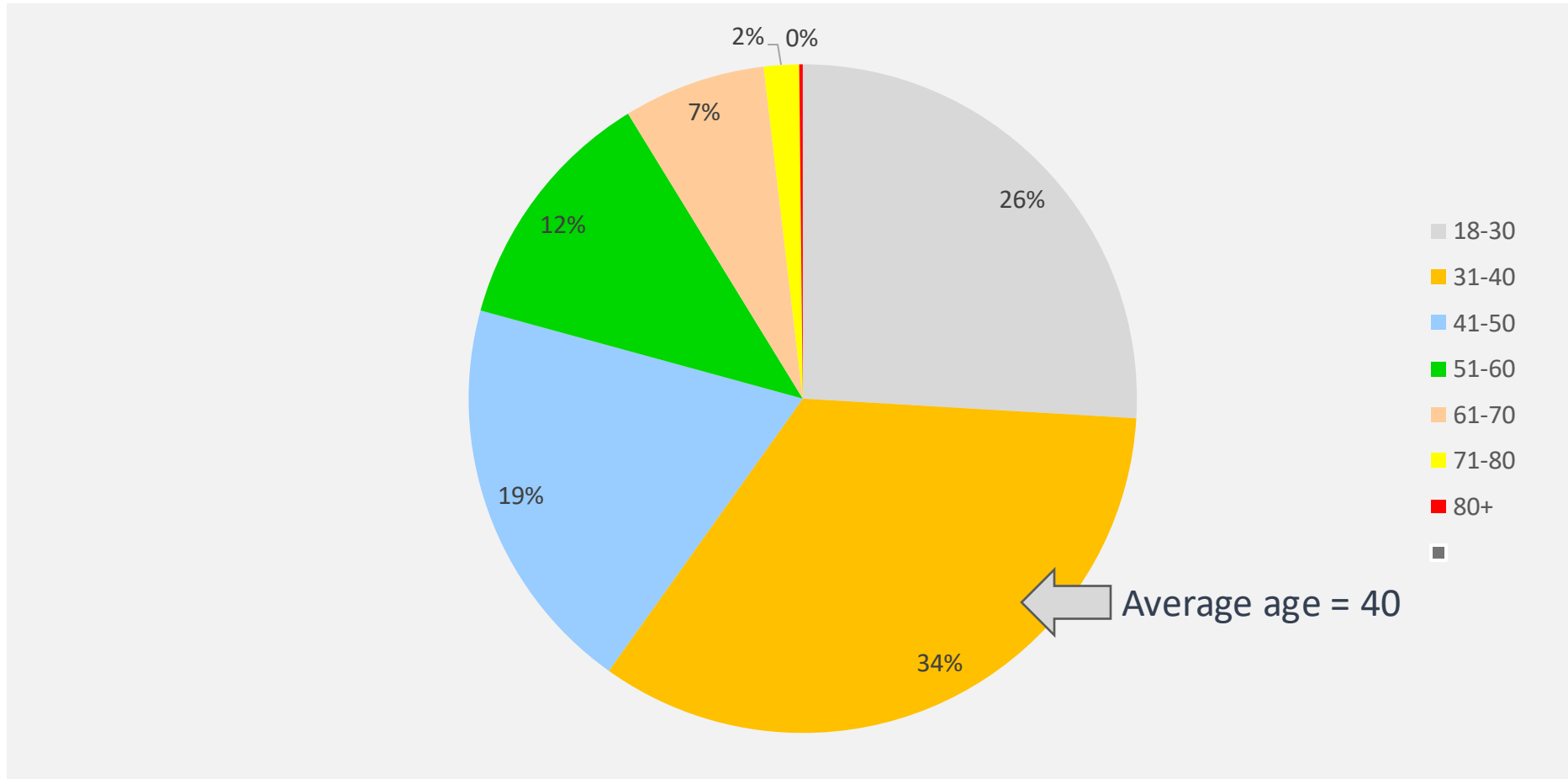
Active enrollments as of December 31, 2024 = (1030 Male (74%); 361 Female (26%))



Voluntary Exclusion Enrollees By Age

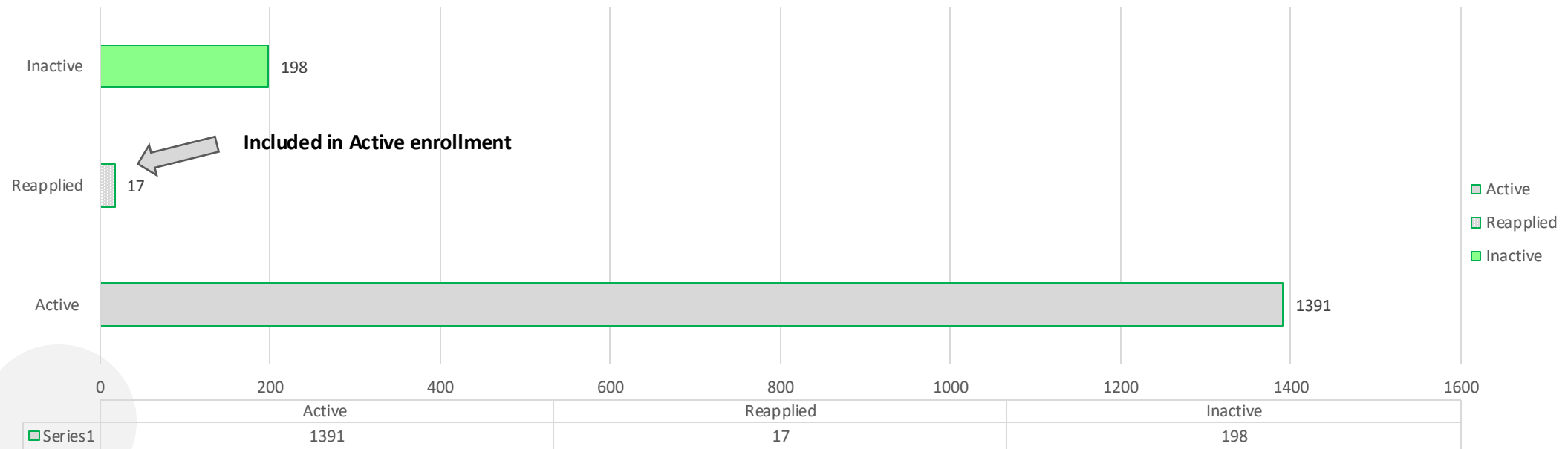
Data as of December 31, 2024

Total Active = 1391

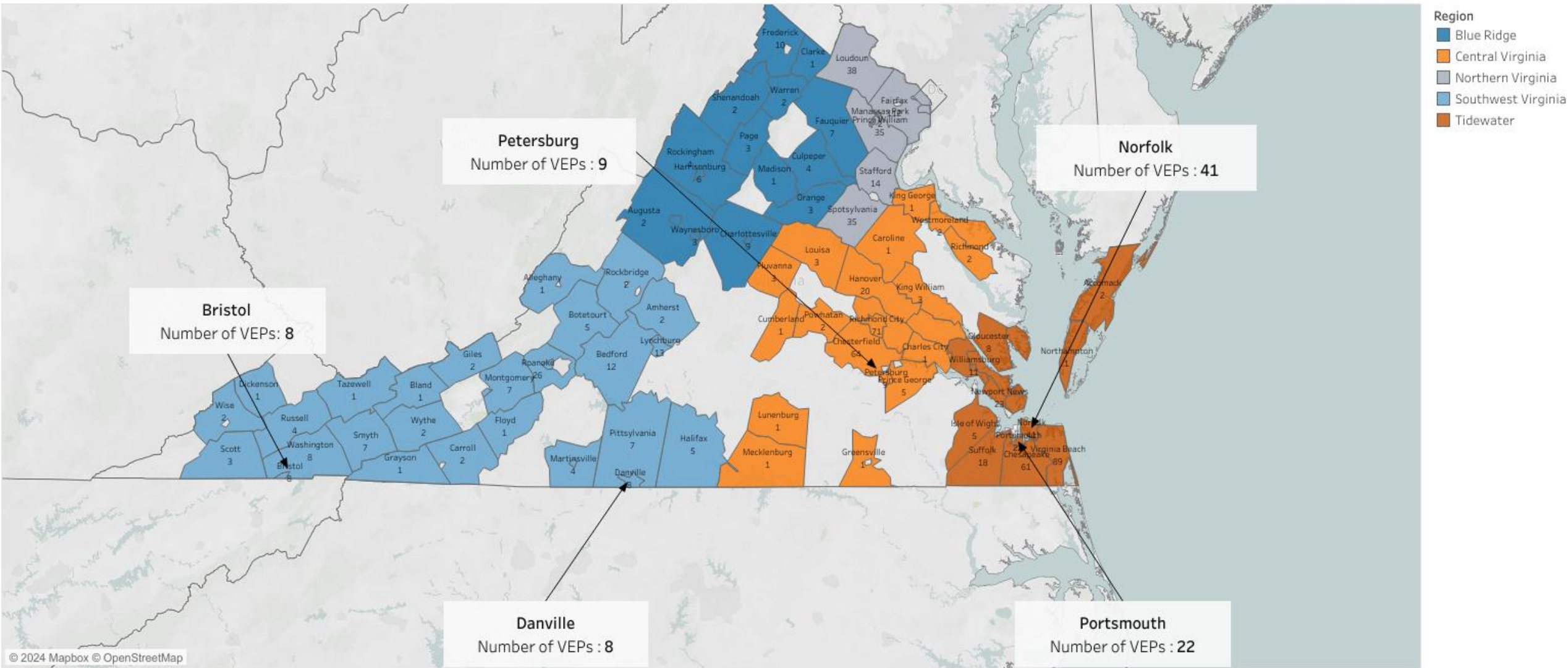


Voluntary Exclusion Program

Active , Reapplied and Inactive enrollment as of December 31, 2024



Active VEP Heat Map per Region
January 2025





GAMING COMPLIANCE

Casino Update



Service Permits Active as of 12/31/2024

Type	Approvals as of 12/31/2024	# Increase since 9/30/2024	% Increase since 9/30/2024
Gaming	3,977	573	5.9%
Non-Gaming	980	376	62%
Vendors	791	41	18.2%
Totals	5,748	990	17.2%



Supplier Permits Issued as of 12/31/2024

Type	Approvals as of 12/31/2024	Increase since 9/30/2024	% Increase since 9/30/2024
Key Manager	91	4	4.5%
Manufacturer	22	0	0.0%
Contractor	3	0	0.0%
Totals	116	4	3.5%

Hard Rock Casino Bristol

In the Last Quarter

The Lottery approved (12) scheduled projects involving (913) games.

Permanent casino opened on November 14th.

Non-Smoking gaming floor opened December 27th.

Poker Room renovations in progress and slated to open in January 2025.



Rivers Casino Portsmouth



In the Last Quarter

Lottery approved (6) scheduled projects involving (272) slot machines.

Continuing to work with Rivers on day-to-day operations.



Caesars Danville

In the Last Quarter

Lottery approved (10) scheduled projects involving (767) slot machines.

Permanent Casino Opened on December 17th, 2024.

Temporary Casino has been closed and secured.



Norfolk Casino

Gaming Compliance is currently going through our Licensing and Investigations.

Construction activities expected to begin in January / February of 2025.

Construction tracking meetings have been setup.

Petersburg Casino

The Lottery received the certification of the referendum results.

Gaming Compliance is currently going through our Licensing and Investigations.

Initial construction meeting was held.