

ATTACHMENT 2

Pricing Lot II Axis System; Offeror must complete in its entirety

Note: One (1) annual invoice shall be submitted for all fixed pricing

LOT II: AXIS PRICING INSTRUCTIONS

- Complete all relevant fields.
- Provide monthly and annual costs where indicated (annual = monthly × 12).
- Include all green-highlighted amounts in the Annual Grand Total Cost – Year 1.
- The Annual Grand Total Cost – Year 1 will be the value used to calculate the score.

GRAND TOTAL REQUIREMENT

- **The Annual Grand Total Cost – Year 1 must include all green-highlighted totals.**
- This total shall **not** include any value-add features
- Offeror shall ensure that costs are not duplicated across line items. Each cost component shall be represented only once within the pricing tables.

The Offeror shall include all components, services, licensing, equipment, monitoring, storage, and hosting necessary to provide a fully functional AXIS camera system solution in the Total Annual Cost – Year 1. Items not required for base functionality shall be identified as optional and shall not be included in the evaluated total. The Total Annual Cost – Year 1 will be used for price scoring.

Implementation - Offeror shall itemize implementation costs.

Item	Implementation Item Description	Implementation Cost
1.		\$
2.		\$
3.		\$

24/7 Monitoring Service of Axis Camera System

Item	Monthly Unit Price	Annual Total
Maintenance and 24/7 Monitoring	Price per month \$	Annual Total \$

NVRs

Item	Monthly Unit Price	Annual Total
NVRs Fees	Price per month \$	Annual Total \$

License Fee per Axis Camera

Item	Monthly Unit Price	Annual Total
License fee per Axis Camera	Price per month \$	Annual Total \$

Cloud-Based Storage of Video Footage

Item	Monthly Unit Price	Annual Total
Cloud Based Storage of Video Footage	Price per month \$	Annual Total \$

Pricing Lot II- Axis System Continued

Quarterly Preventative Maintenance and Repairs at Richmond Offices and Customer Service Centers

Item	Richmond Offices and Customer Service Centers	Quarterly Preventative Maintenance Cost	Annual Preventative Maintenance Cost
1	Farmville - Central VA	\$	\$
2	Hampton - Hampton Roads	\$	\$
3	Harrisonburg - Shenandoah Valley	\$	\$
4	Abingdon - Southwest VA	\$	\$
5	Roanoke - Roanoke Valley	\$	\$
6	Woodbridge - Northern VA	\$	\$
7	PZW Richmond - Prize Zone West	\$	\$
8	Richmond - Carolina Ave. Data Ctr.	\$	\$
9	Richmond - WTVR CBS6	\$	\$
10	Richmond - HQ	\$	\$

Cloud Based Solution

Item	Cloud Based Solution; Description	Monthly, Unit Price	Annual Total
1		\$	\$
2		\$	\$
3		\$	\$
4		\$	\$
5		\$	\$

Please indicate whether the proposed Cloud Based Solution priced above is utilizing Virginia Lottery-Provided Hosting or Vendor-Provided Hosting:

☐ Virginia Lottery-Provided Hosting

☐ Vendor-Provided Hosting

If Vendor-Provided Hosting is selected, all hosting-related costs shall be included within the Cloud-Based Solution or Cloud Storage line items and shall not be duplicated elsewhere.

Replacement Part Cost

Item	Unit Price	Total
Replacement Part Cost, Discount		% Off List Price

Offeror shall identify and price any additional components required for the proposed solution that are not explicitly listed above.

Additional Required Solution Items	One Time Cost, if any	Monthly Unit Price, if any	Total Cost for Year 1
	\$	\$	
	\$	\$	
	\$	\$	

Pricing Lot II- Axis System Continued

Fixed Labor Rate - Hourly rates shall only be incurred for actual work performed and shall not include travel time.

Items	Locations	Estimated Repair Hours	Hourly Repair Rate	Total cost (Estimated Repair Hours x Hourly Repair Rate)
1	Farmville - Central VA	4	\$	\$
2	Hampton - Hampton Roads	4	\$	\$
3	Harrisonburg - Shenandoah Valley	2	\$	\$
4	Abingdon - Southwest VA	4	\$	\$
5	Roanoke - Roanoke Valley	3	\$	\$
6	Woodbridge - Northern VA	4	\$	\$
7	PZW Richmond - Prize Zone West	5	\$	\$
8	Richmond - Carolina Ave. Data Ctr.	2	\$	\$
9	Richmond - WTVR CBS6	4	\$	\$
10	Richmond - HQ	6	\$	\$

Travel Cost Per Location (if applicable) - This fee shall be a one-time fee assessed per visit, per technician.

Item	Locations	Estimated Number of Visits for Repairs	Fixed Travel Cost Per Location (if applicable)	Toal Cost (Estimated Number of Repair Visits x Fixed Travel Cost)
1	Farmville - Central VA	3	\$	\$
2	Hampton - Hampton Roads	3	\$	\$
3	Harrisonburg - Shenandoah Valley	1	\$	\$
4	Abingdon - Southwest VA	2	\$	\$
5	Roanoke - Roanoke Valley	3	\$	\$
6	Woodbridge - Northern VA	4	\$	\$
7	PZW Richmond - Prize Zone West	4	\$	\$
8	Richmond - Carolina Ave. Data Ctr.	3	\$	\$
9	Richmond - WTVR CBS6	4	\$	\$
10	Richmond - HQ	4	\$	\$

Pricing Lot II- Axis System Continued

Cost – Lot II	Annual Grand Total– Year 1 (USD)
ANNUAL GRAND TOTAL– YEAR 1 Provide the aggregate total of all figures entered in the green-highlighted fields. The resulting amount shall be entered as the Total Annual Cost – Year 1	\$ _____

Value-Added Features (Optional):
List any additional features offered below, including a brief description and associated cost. Do not include these amounts in the Annual Grand Total.