

ATTACHMENT 1

Pricing: Lot I Access System; Offeror must complete in its entirety

Note: One (1) annual invoice shall be submitted for all fixed pricing

LOT 1: ACCESS PRICING INSTRUCTIONS

- Complete all relevant fields.
- Provide monthly and annual costs where indicated (annual = monthly × 12).
- Include *all* green-highlighted amounts in the Annual Grand Total- Year 1.
- The Annual Grand Total- Year 1 will be the value used to calculate the score.

GRAND TOTAL REQUIREMENT

- **The Annual Grand Total Cost – Year 1 must include all green-highlighted totals.**
- This total shall **not** include any value-add features.
- Offeror shall ensure that costs are not duplicated across line items. Each cost component shall be represented only once within the pricing tables.

The Offeror shall include all components, services, equipment, monitoring, etc., necessary to provide a fully functional access control and alarm system solution in the Annual Grand Total Cost – Year 1. Items not required for base functionality for year 1 shall be identified as optional and shall not be included in the evaluated total. The Annual Grand Total Cost – Year 1 will be used for price scoring.

Implementation - Offeror shall itemize implementation costs.

Item	Implementation Item Description	Implementation Cost
1.		\$
2.		\$
3.		\$

Quarterly Preventative Maintenance At Richmond Offices And Customer Service Centers.

Item	Richmond Offices and Customer Service Centers	Quarterly Preventative Maintenance Cost Quarterly Cost	Quarterly Preventative Maintenance Cost Annual Cost
1	Farmville - Central VA	\$	\$
2	Hampton - Hampton Roads	\$	\$
3	Harrisonburg - Shenandoah Valley	\$	\$
4	Abingdon - Southwest VA	\$	\$
5	Roanoke - Roanoke Valley	\$	\$
6	Woodbridge - Northern VA	\$	\$
7	PZW Richmond - Prize Zone West	\$	\$
8	Richmond - Carolina Ave. Data Ctr.	\$	\$
9	Richmond - WTVR CBS6	\$	\$
10	Richmond - HQ	\$	\$

Pricing Lot I - Access System Continued

For this boxed section please only include the Software License Cost in the ANNUAL GRAND TOTAL - YEAR 1

Item	Monthly Unit Price	Annual Total
Software Licensing Cost	\$	\$
License cost beyond 5 concurrent clients/cost per clients.		\$
Replacement part costs-discount		% Off List Price

Provide a replacement solution for end-of-life Alarm Panels at each location, including, as applicable: Security Management System, Intelligent Controller, Reader Boards, and Intrusion Detection System Panel.

Item	Replacing End of Life Alarm Panels	Items Description	Toal Cost
1	Farmville - Central VA		\$
2	Hampton - Hampton Roads		\$
3	Harrisonburg - Shenandoah Valley		\$
4	Abingdon - Southwest VA		\$
5	Roanoke - Roanoke Valley		\$
6	Woodbridge - Northern VA		\$
7	PZW Richmond - Prize Zone West		\$
8	Richmond - Carolina Ave. Data Ctr.		\$
9	Richmond - WTVR CBS6		\$
10	Richmond - HQ		\$

Offeror shall identify and price any additional components required for the proposed solution that are not explicitly listed above.

Additional Required Solution Item	One Time Cost, if any	Monthly Unit Price, if any	Total Cost for Year 1
	\$	\$	\$
	\$	\$	\$
	\$	\$	\$
	\$	\$	\$

Pricing Lot I - Access System Continued

Fixed Labor Rate Per Location - Hourly rates shall only be incurred for actual work performed and shall not include travel time.

Item	Locations	Estimated Repair Hours	Hourly Repair Rate	Total Cost (Estimated Repair Hours x Hourly Repair Rate)
1	Farmville - Central VA	3	\$	\$
2	Hampton - Hampton Roads	3	\$	\$
3	Harrisonburg - Shenandoah Valley	3	\$	\$
4	Abingdon - Southwest VA	3	\$	\$
5	Roanoke - Roanoke Valley	3	\$	\$
6	Woodbridge - Northern VA	3	\$	\$
7	PZW Richmond - Prize Zone West	3	\$	\$
8	Richmond - Carolina Ave. Data Ctr.	3	\$	\$
9	Richmond - WTVR CBS6	3	\$	\$
10	Richmond - HQ	8	\$	\$

Labor Rates and Replacement Cost shall apply only to services outside the fixed pricing structure and must be pre-approved by the Virginia Lottery.

Travel Cost Per Location (if applicable) – This fee shall be a one-time fee assessed per visit, per technician.

Item	Locations	Estimated Number of Visits for Repair	Fixed Travel Cost Per Location (if applicable)	Total Cost (Estimated Number of Repair Visits x Fixed Travel Cost)
1	Farmville - Central VA	1	\$	\$
2	Hampton - Hampton Roads	2	\$	\$
3	Harrisonburg - Shenandoah Valley	1	\$	\$
4	Abingdon - Southwest VA	1	\$	\$
5	Roanoke - Roanoke Valley	1	\$	\$
6	Woodbridge - Northern VA	3	\$	\$
7	PZW Richmond - Prize Zone West	5	\$	\$
8	Richmond - Carolina Ave. Data Ctr.	1	\$	\$
9	Richmond - WTVR CBS6	1	\$	\$
10	Richmond - HQ	3	\$	\$

Cost – Lot 1	Annual Grand Total– Year 1 (USD)
ANNUAL GRAND TOTAL - YEAR 1 Provide the aggregate total of all figures entered in the green-highlighted fields. The resulting amount shall be entered as the Total Annual Cost – Year 1	\$ _____

Value-Added Features (Optional):

List any additional features offered below, including a brief description and associated cost. Do not include these amounts in the Annual Grand Total Cost – Year 1.