



GAMING COMPLIANCE

Gaming Update

January 12, 2022





GAMING COMPLIANCE

Sports Betting Update



Approved Operators

Operator	Date of First Wager
Betfair Interactive US, LLC (d/b/a FanDuel)	January 20, 2021
Crown Virginia Gaming, LLC (Draft Kings)	January 24, 2021
BetMGM, LLC	January 27, 2021
Portsmouth Gaming Holdings, LLC d/b/a Rivers Casino Portsmouth	January 27, 2021
Caesars Virginia, LLC	February 3, 2021
WSI, US LLC	March 9, 2021
Penn Sports Interactive, LLC	March 15, 2021
Unibet Interactive, Inc.	April 28, 2021
Golden Nugget Online VA, LLC	September 29, 2021
Twin River Management a/k/a Bally's Corporation	November 24, 2021
Colonial Downs Group, LLC	December 12, 2021

Additional Operators

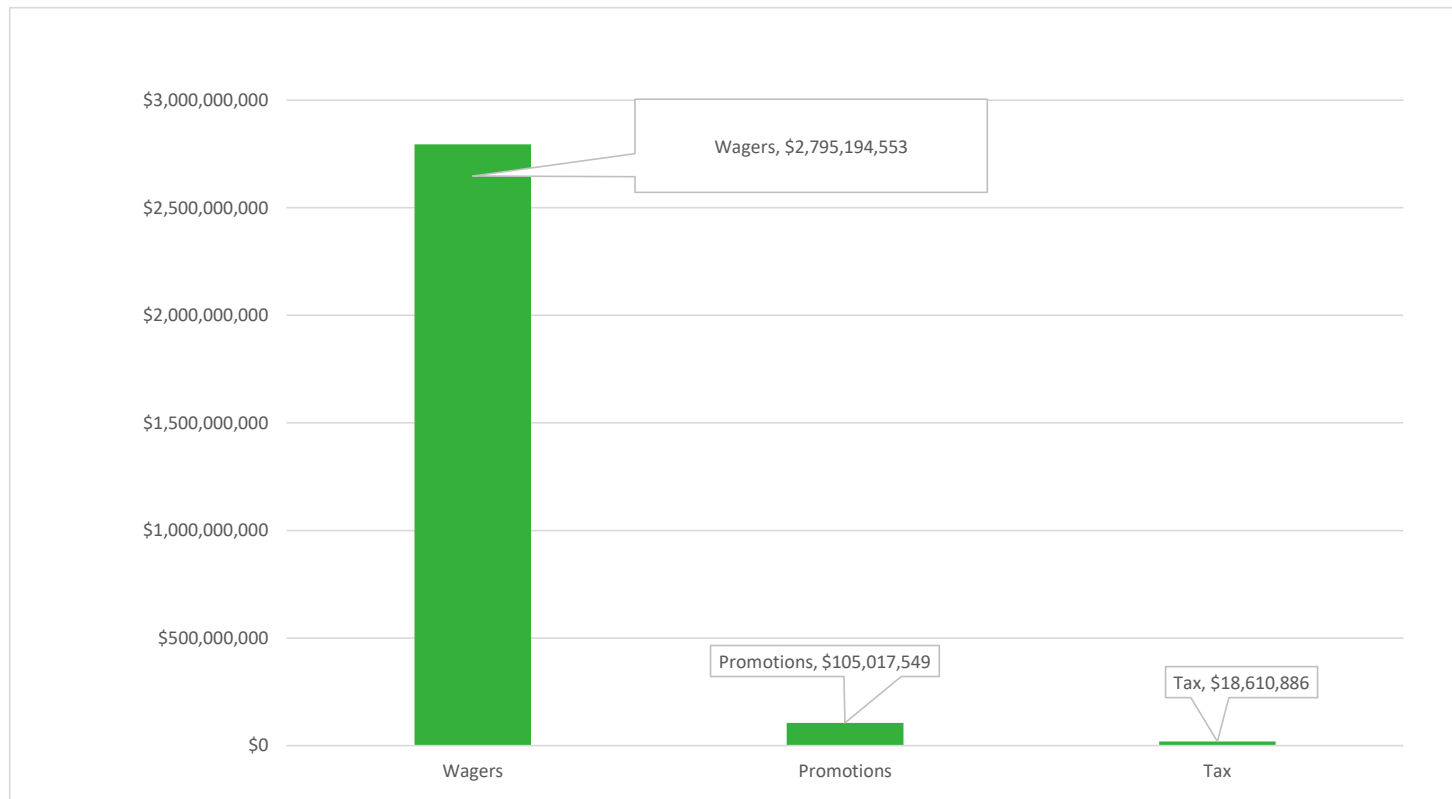
- Temporary permits were awarded to Digital Gaming Corporation VA, LLC (11/24/2021) and VHL, VA LLC (11/25/2021). These operators are expected to launch sometime in Q1 2022.
- We are currently reviewing an additional three operators and expect to award permits during the first half of CY 2022.

Financial Data

- November 2021 data is being presented in this report as December 2021 is not due from the respective operators until January 20, 2022.

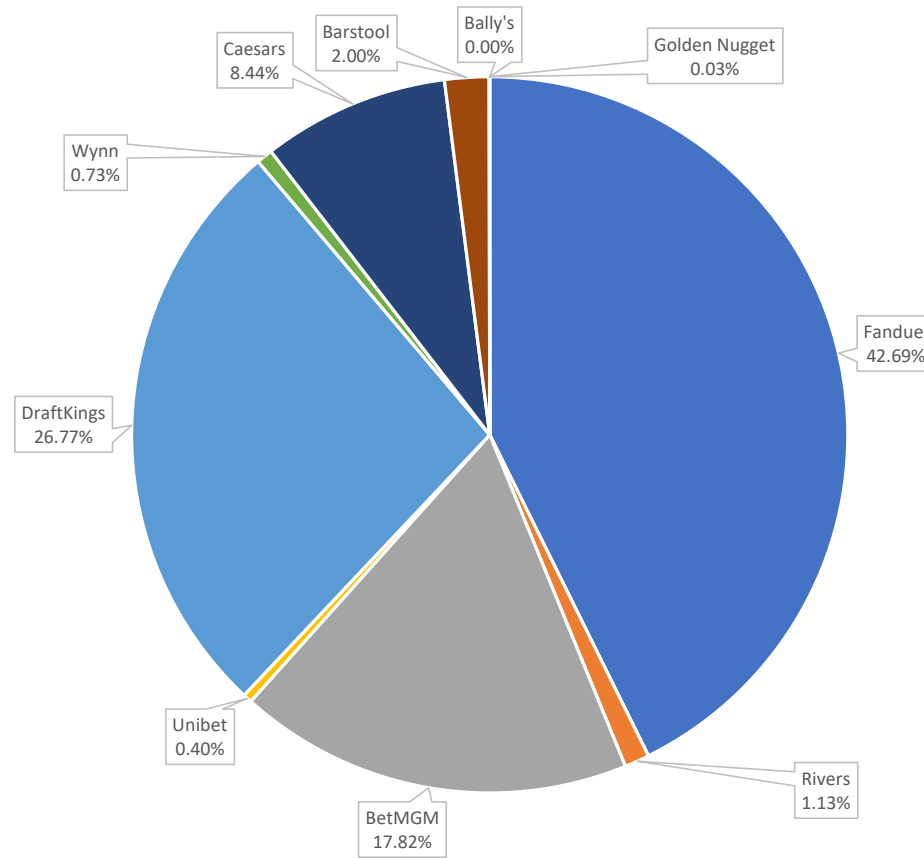
All Operators

January through November 2021



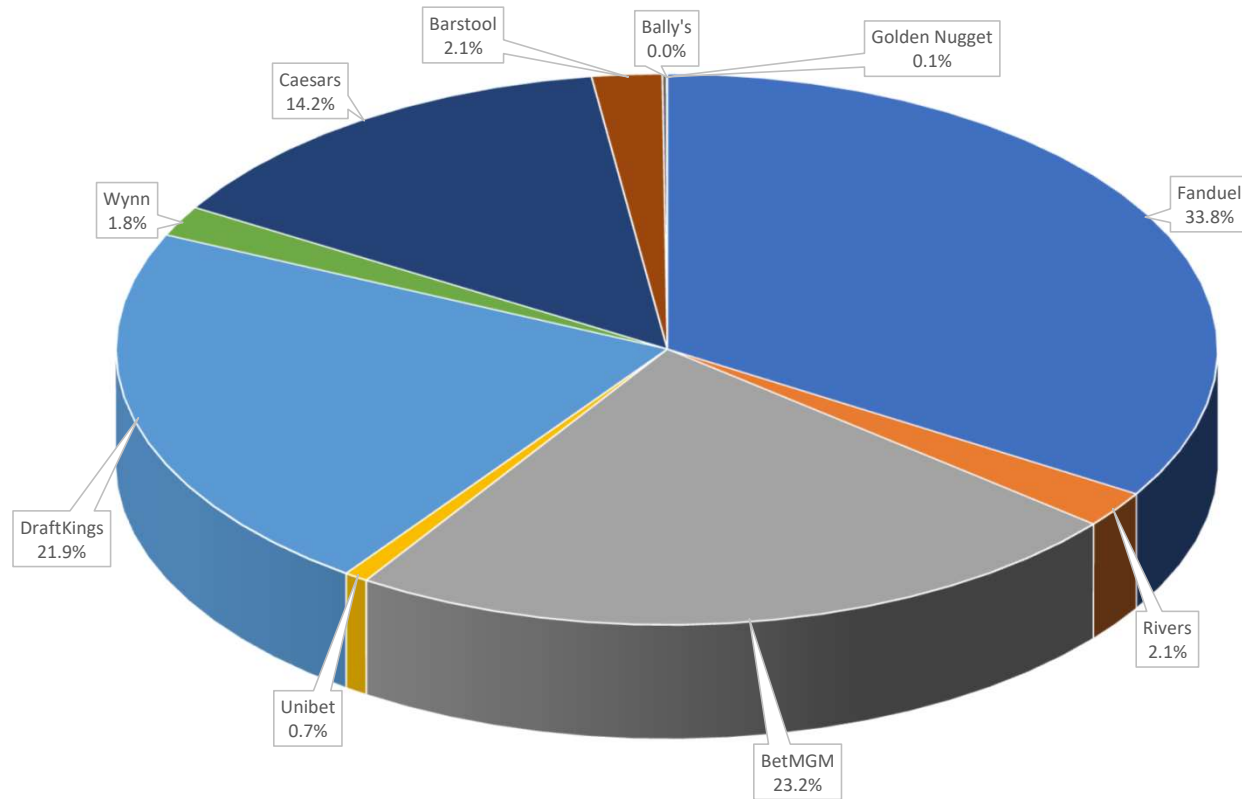
Market Share By Operator

January through November 2021



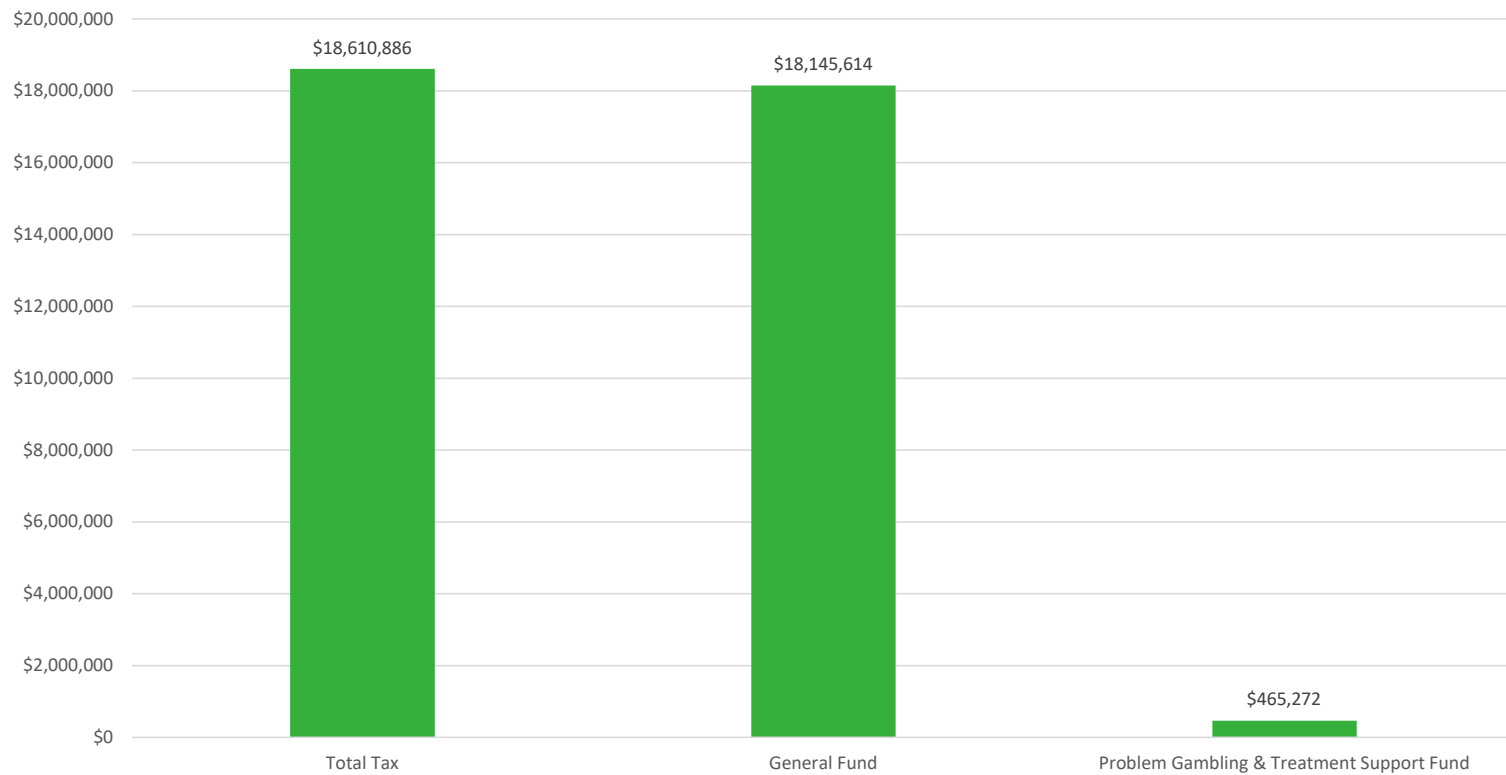
Promotions By Operator

January through November 2021



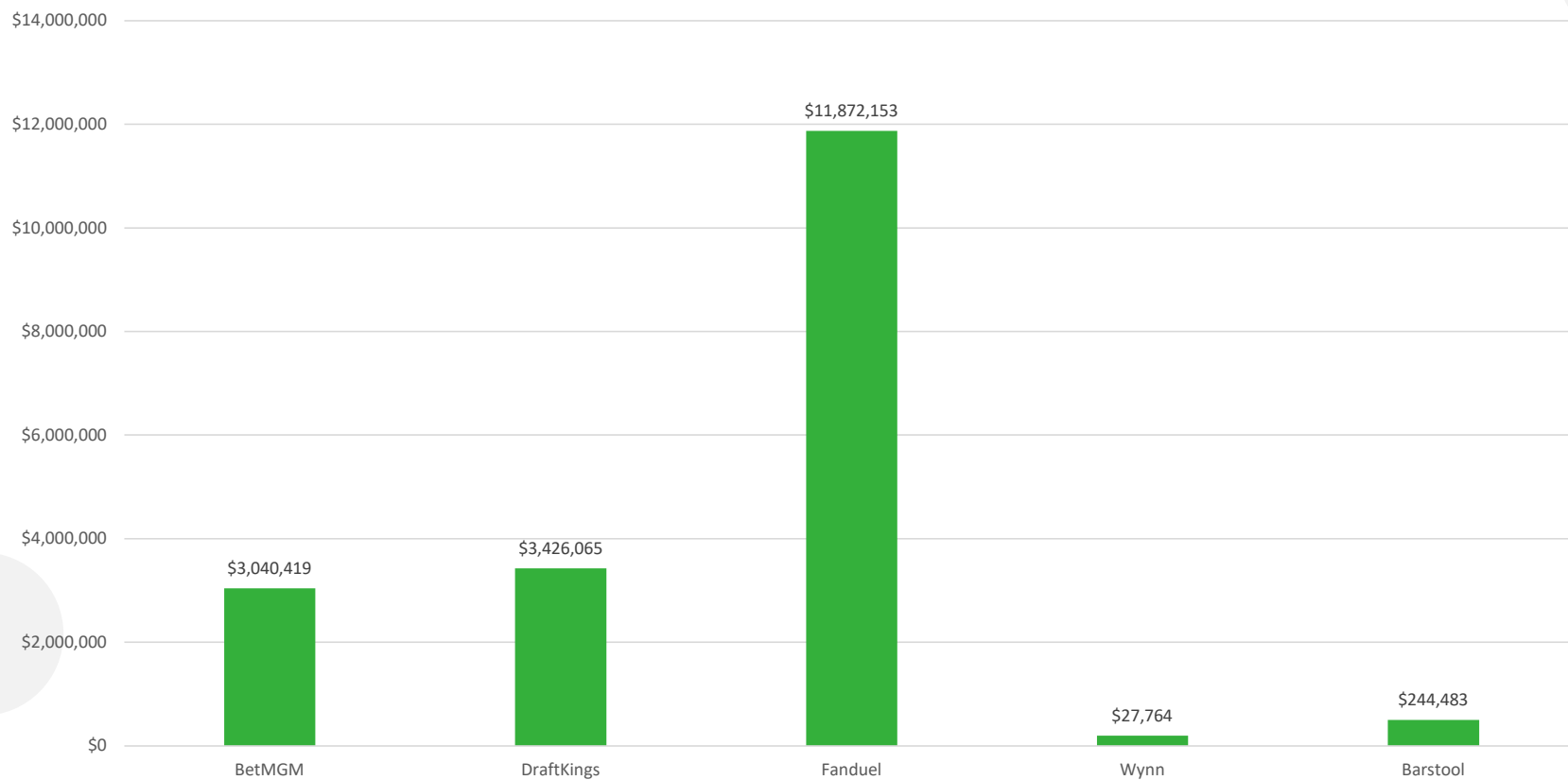
Tax Payments

January through November 2021



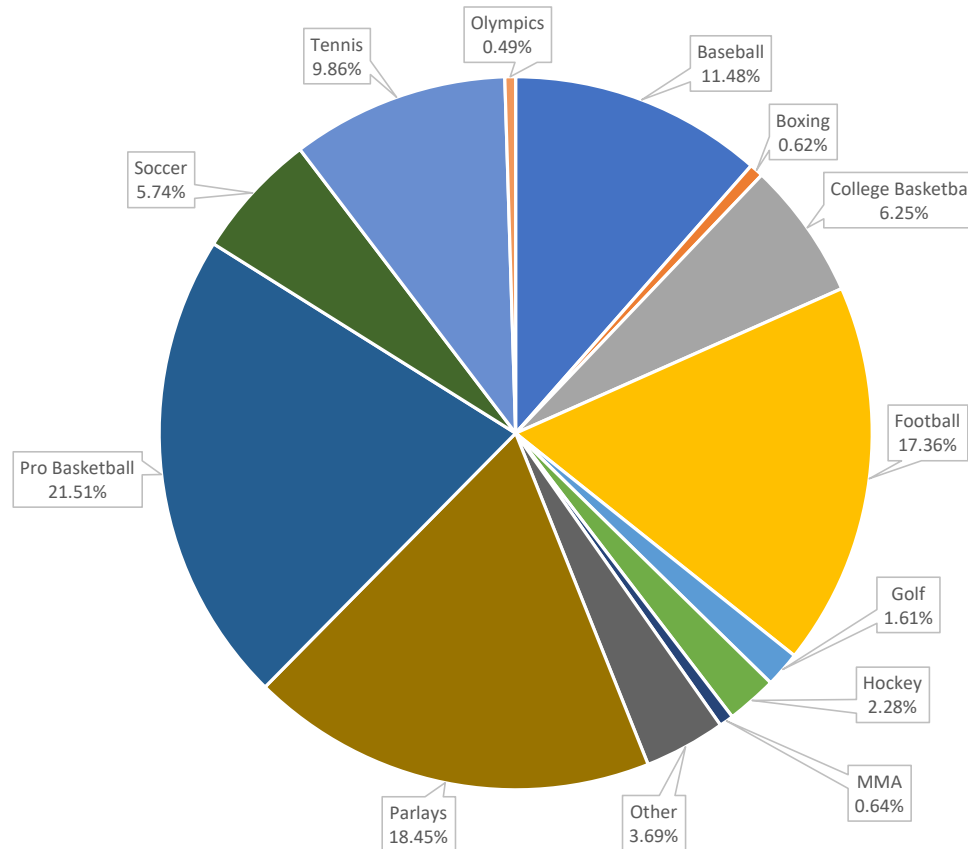
Tax Payments By Operator

January through November 2021



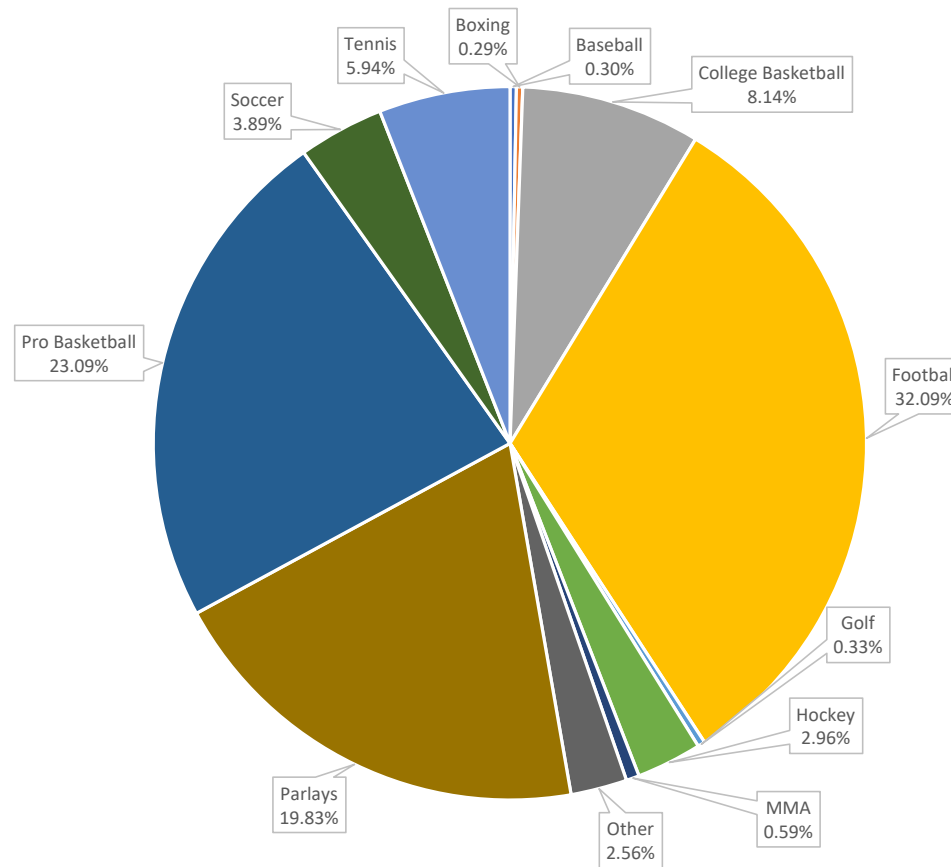
Total Wagers By Sport

January through November 2021



Total Wagers By Sport

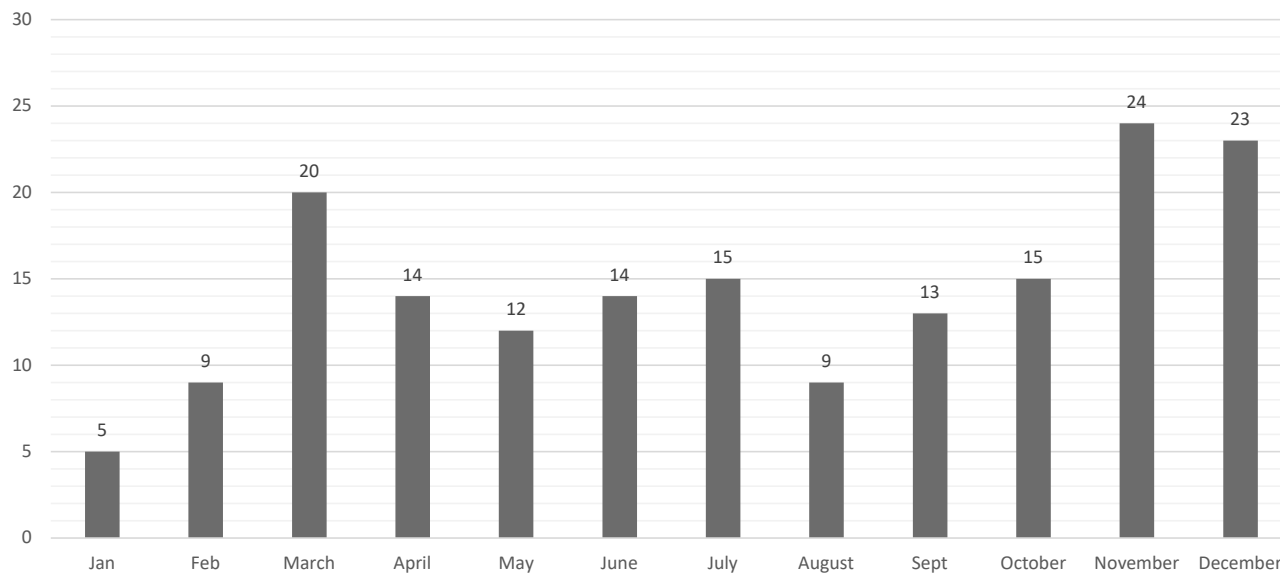
November 2021



Voluntary Exclusion Program Update

173 Total Enrollments January – December 2021

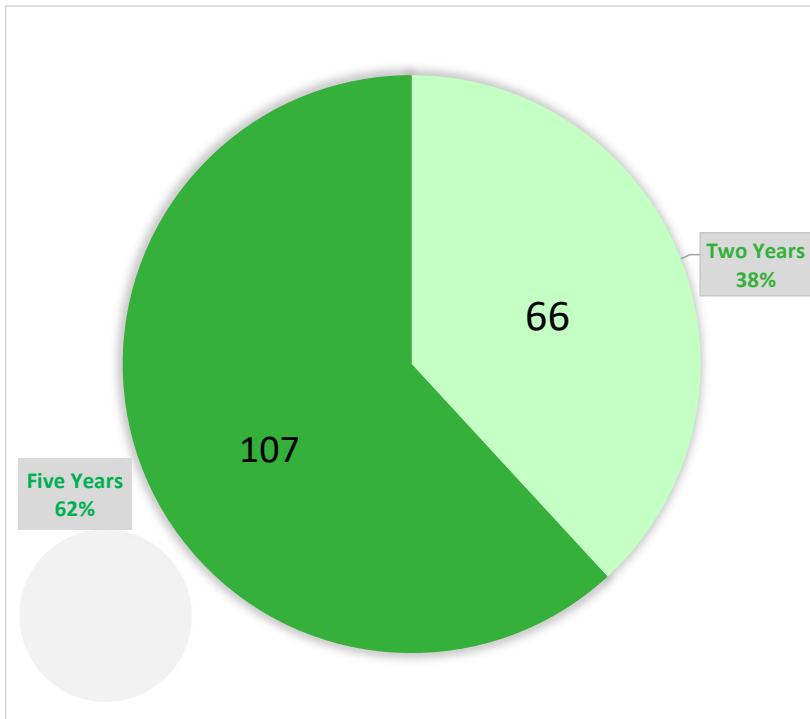
- Monthly Breakdown as of Dec 31, 2021



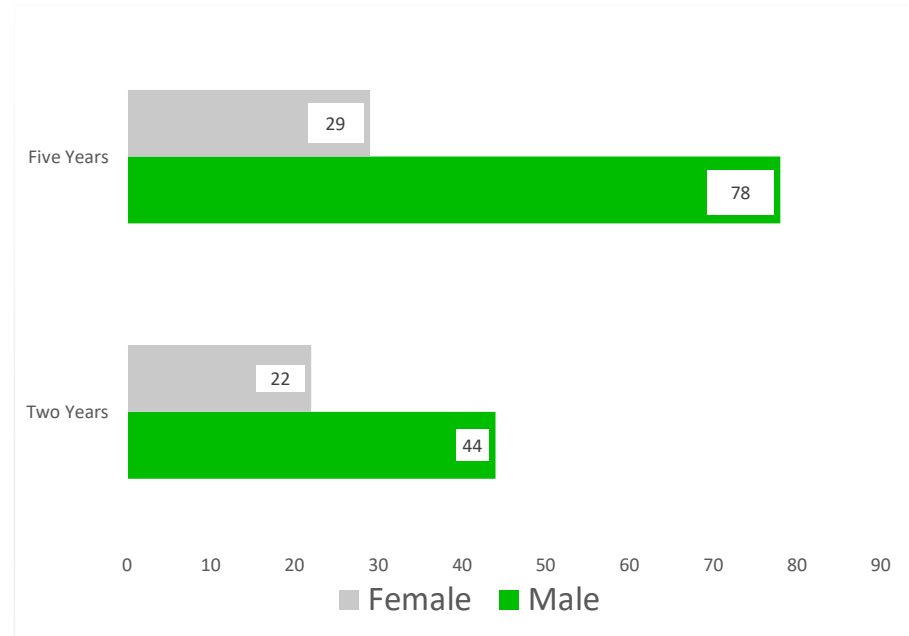
Voluntary Exclusion Program

Exclusion Period Enrollment as of December 31, 2021

Two and Five-Year Breakdown



Exclusion Periods by Gender





GAMING COMPLIANCE

Casinos Update



Casino Application Types

Supplier Permits

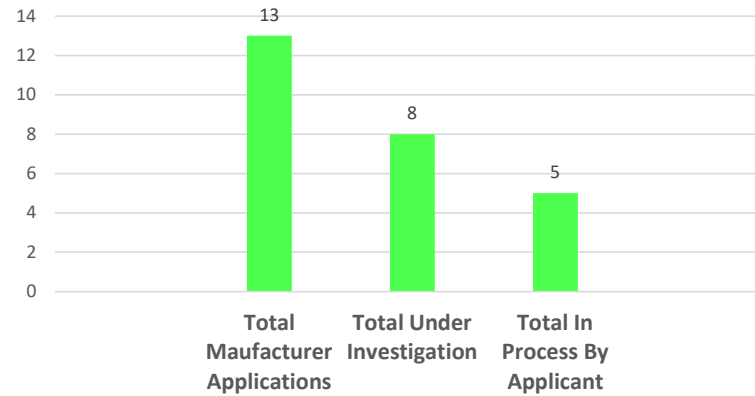
- Contractor
- Manufacturer
- Principal/Key Manager
- Slot Machine Management System Provider

Service Permits

- Gaming
- Non-gaming
- Vendor

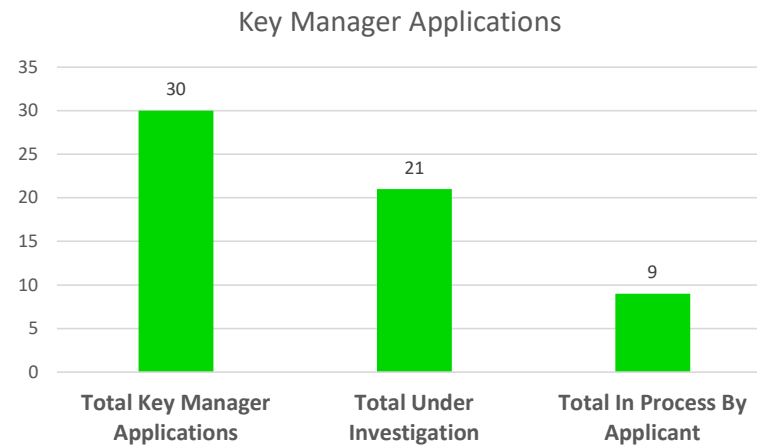
Manufacturer and Contractor Applications

As of January 5, 2022



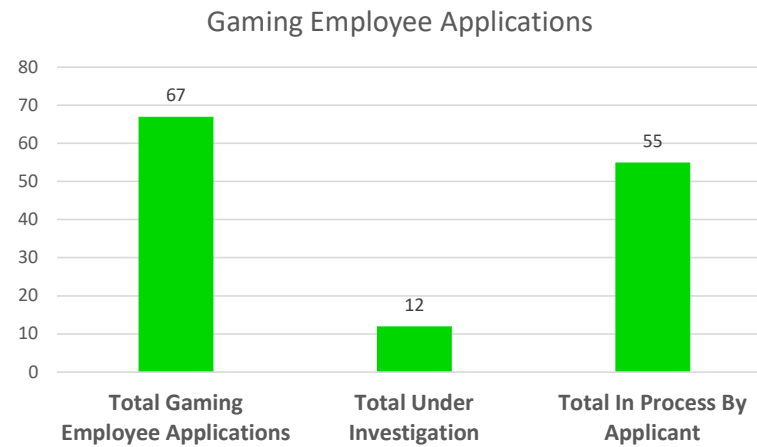
Key Manager Applications

As of January 5, 2022



Gaming Employee Applications

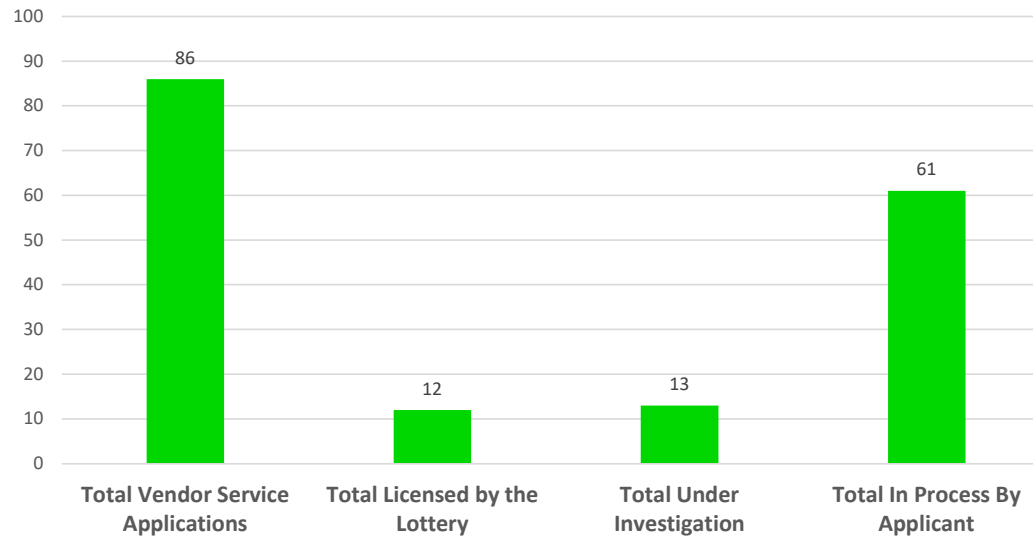
As of January 5, 2022



Vendor Service Applications

As of January 5, 2022

Vendor Service Applications



CASINO STATUS

- Meeting on a monthly basis with **Hard Rock Bristol**. These meeting have included touring the Bristol location, reviewing and approving construction plans and working with the various teams (e.g., security and surveillance) to discuss overall operations. Plans are to open a temporary casino by the end of the second quarter of calendar year 2022.
- **Portsmouth Casino** held a ground-breaking on December 7, 2021. Several employees from the Gaming Division were present. Monthly meetings with Portsmouth Casino will begin this month (January).